

The International Business Opportunities Centre (IBOC) provides a matching service — connecting foreign buyers with Canadian companies. The Centre provides timely, relevant and targeted business leads from the desks of foreign buyers to the doorsteps of Canadian companies.

The following lists some of the Centre's current trade opportunities — for a wider selection, visit the Web site at www.iboc.gc.ca/webleads/webleads.asp

Canadian exporters needing assistance in preparing international bid documents may want to use the international contracts expertise and services offered by the Canadian Commercial Corporation. This Crown Corporation is located at 50 O'Connor Street, Suite 1100, Ottawa, ON K1A 0S6, tel.: (613) 996-0034, fax: (613) 995-2121.

INDIA — Welding Trolley with Magnetic Tracks — Bids are invited from experienced manufacturers or their authorized representatives for tender no. 6013015001 for three welding trolleys with magnetic tracks, as per spec no. RCF/EL/MTC/ Welding Trolley/99. Cost of bid documents: Rs. 2000 (US\$ 200). Closing date: April 10, 2001. Contact IBOC, fax: (613) 996-2635, e-mail: eleads@dfait-maeci.gc.ca quoting case no. 010116-00137. For details: www.iboc.gc.ca/webleads.

International Business Opportunities Centre

[asp?id=1617en](http://www.iboc.gc.ca/webleads.asp?id=1617en) (Notice received from the Canadian High Commission in New Delhi.)

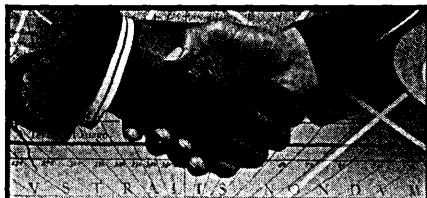
HONG KONG — Development of Integrated Registration Information System and IT Services — The Government Supplies Department has issued an invitation for tender ref. PT/0444/2000 (AA310732000) for the development of an Integrated Registration Information System (IRIS) and the provision of IT services for the Land Registry. An on-site survey including documentation review and business environment familiarization for the tenderers will be arranged by Land Registry. Tenderers can register up to three representatives for the on-site survey. (Visit the Web site at www.info.gov.hk/landreg). Closing date: April 20, 2001. Contact IBOC, fax: (613) 996-2635, e-mail: eleads@dfait-maeci.gc.ca quoting case no. 010129-00332. For details: www.iboc.gc.ca/webleads.asp?id=1677en (Notice received from the Canadian Consulate General in Hong Kong.)

BOSNIA and HERZEGOVINA — Privatization of Grain Processing/Food Production Co. — Sarajevo's Cantonal Privatization Agency announces a public invitation to bid on Klas DD Sarajevo through an international open tender. Some of Klas products are: mill products (wheat flour, wheat farina — gris corn flour); baker products (a large variety of breads and rolls, filo, bread crumbs, confection

products); pasta (20 varieties of egg pasta, 13 varieties of pasta with additional ingredients); sweets: halva, cookies, biscuits, industrial cakes, waffles. Applicants are required to disclose the party for whom they are acting and must attach precisely defined authorization. Additional information, a brief company profile, the rules of tender, bid form, confidentiality statement and draft share purchase agreement are also being posted on the following Web site: www.apf.com.ba Closing date: April 24, 2001. Contact IBOC, fax: (613) 996-2635, e-mail: eleads@dfait-maeci.gc.ca quoting case no. 010201-00389. For details: www.iboc.gc.ca/webleads.asp?id=1693e (Notice received from the Canadian Embassy in Sarajevo.)

BOSNIA and HERZEGOVINA — Privatization of Wood Processing Company — Sarajevo's Cantonal Privatization Agency announces a public invitation to bid on Bjelasnica DD Hadzici through an international open tender. Bjelasnica has two main product lines offering a variety of lumber and wood products: sawmill products consisting of processed fir, spruce and beech logs; and construction joinery producing wooden palettes; doors and door frames; windows and window frames; and floor and wall panelling. Additional information, a brief company profile, the rules of tender, bid form, confidentiality statement and draft share purchase agreement are also being posted on the following Web site: www.apf.com.ba Closing date: April 24, 2001. Contact IBOC, fax: (613) 996-2635, e-mail: eleads@dfait-maeci.gc.ca quoting case no. 010201-00390. (Notice received from the Canadian Embassy in Sarajevo.)

IBOC trade opportunities — find out more at www.iboc.gc.ca *



International Business Opportunities Centre

As Team Canada Inc's Sourcing Centre, the International Business Opportunities Centre (IBOC) matches business opportunities from around the world with the business interests of Canadian exporters, particularly small and medium-sized enterprises. IBOC offers a value-added service to trade commissioners by directly contacting Canadian companies about foreign trade leads.

To pursue our international trade leads, check out our Web site at www.iboc.gc.ca (particularly our E-Leads® and Web-Leads®).