

Leading Wholesale Trade of Montreal.

Kid Glove Notice

Advice from our English house has just been received that arrangements have been completed with a manufacturer for a LOWER PRICED KID GLOVE than the Jolette Brand. This new Glove will compare favourably with Gloves offered in competition with our Jolette, but we will be in a position to sell them at a much lower price.

JOLETTE POPULARITY.

The JOLETTE Kid Glove is becoming more popular every season. The standard of the Jolette will be maintained, and a larger stock than ever imported for the coming season.

LE BRABANT GLOVE.

The LE BRABANT Kid Glove is considered the best \$1.25 RETAIL KID GLOVE this side the Atlantic. The sale for the Le Brabant Brand in our own Retail increases every year. We are importing an immensely large stock of this favorite Glove for the spring trade.

POSITIVE PROOF.

The fact that our Retail trade has kept the Jolette and Le Brabant Kid Gloves for so many years, and the trade for them has steadily increased each year, we consider POSITIVE PROOF that they are capital value, and that they give general satisfaction.

CARSLEY & CO.

93 St. Peter St., Montreal.

Leading Wholesale Trade of Montreal.

W. & J. KNOX.



Flax Spinners & Linen Thread M'rs
KILBIRNIE, SCOTLAND.

Sole Agents for Canada:

GEO. D. ROSS & CO.,
648 Craig Street, Montreal.

Selling Agents for the West:

E. A. TOSHACK & CO., TORONTO

Mercantile Summary.

A hundred thousand bushels of potatoes has been shipped from Montague, P.E.I., in one November week.

A WHOLESALE grocer writes: "Our experience is that sales are in excess of last year, while most staple goods are lower in price. But collections from country merchants are exceedingly unsatisfactory and not up to previous years."

ACCORDING to the *Algoma Gossip*, published at Little Current, Manitoulin Island, a carding and weaving mill is much needed at that place, near which large numbers of sheep are raised. Another shoemaker is also wanted at the Current, where there is a "prospect of a paper mill in the spring." This, we should think, must mean a pulp mill.

A MERCHANT of long experience in Ontario, who is now also proprietor of the Ayton Creamery, writes last week to the *MONETARY TIMES*: "Trade and trade prospects do not vary much here, as our farming people, as a majority, are careful, and steady going. Yet there are enough slow payers to make a certain stringency, which should not be. The creamery this season has enabled many to pay cash, and has caused less butter to be taken over the counters of our stores on which to lose money."

THE following is related of a mercantile firm doing business in one of the large interior cities of the United States, by the *Dry Goods Chronicle*. One day during a period of general business panic, the firm received a check from one of their debtors who did business in the same place for \$2,000, which, on being presented at the bank, was found to be drawn for \$500 more than the debtor had in the bank at that time. Having some doubt of the debtor's solvency the firm promptly drew their own check for \$500 and deposited to the account of the debtor, when they were paid \$2,000 in full. "The debtor stopped payment, it seems, the same day, and paid about 30 cents on the dollar, but the wholesale firm in question, by a little timely gumption, availing themselves on the spot of that little doubt, obtained 75 per cent of their claim."

Leading Wholesale Trade of Montreal.

Cochrane, Cassils & Co BOOTS & SHOES WHOLESALE.

Cor. Craig & St. Francois Xavier Sts
MONTREAL, Que

HODGSON, SUMNER & CO

IMPORTERS OF

DRY GOODS, SMALLWARES
and FANCY GOODS

347 & 349 St. Paul Street, MONTREAL
and 25 & 27 Princess St., WINNIPEG.

H. A. NELSON & SONS

DIRECT IMPORTERS OF

Fancy Goods, Dolls, Toys, Christmas Cards
&c., &c.

MANUFACTURERS OF

Brooms, Brushes, Woodenware, Matches,
and General Grocers' Sundries.

56 & 58 Front St. W.,
TORONTO.

59 to 63 St. Peter St.
MONTREAL.

Mercantile Summary.

A BIG shipment of apples was that made from Halifax last week in the Steamer "British Queen"—12,000 barrels.

A WINNIPEG correspondent writes to say that the reports of the damage done by the fire at Battleford early in November were much exaggerated. One building, used as a Hall, was burned, and that is all. There was no insurance on it.

We do not wish to cool anybody's ardor or to discourage anybody's projects, declares the *Lewiston Journal*, but would remark that if the same brains and same zeal are put into it, there is ten times as much money in farming as there is in railroad building, and ten times as much fun.

TRADE in this locality during the past season has been quite as good as was expected; not "booming," but in a healthy condition with those who will pay attention to the same. Farmers are complaining because of the low price of grain; nevertheless, a satisfactory business can be done with them. Collections are fairly good. So writes Mr. J. R. Grant, of Lucan, who is a general merchant.

HOME-MADE machinery is now exported from British Columbia to China. We learn that Messrs. Wilson Bros., of the Vancouver foundry have just shipped to Port Townsend, for transportation to China, on the bark "Southern Chief," a pair of high pressure stern wheel engines, ninety-horse power, and the necessary wrought iron work and connections. This machinery is to be put into a steamer, now building in China, to ply upon one of the large rivers of that empire.

A FEW words of wisdom were dropped by P. T. Barnum some days ago, when addressing the merchants of Bridgeport, which all business men should ponder. Said he: "You do not, any of you, advertise enough. A newspaper advertisement may seldom be read, still it makes the name and the business of the man familiar and its presence in the columns of a paper inspires confidence in the stability of the enterprise." Note ever advertised more liberally than the speaker, and few have reaped a more liberal return for it. Judicious and liberal advertising always pays a large interest.