

THERE'S PROFIT IN A CASH SYSTEM.

"Can a strictly cash business be successfully carried on?" That was the question put to Lester H. Kane, of L. H. Kane & Co., dry goods merchants, Halifax, by THE DRY GOODS REVIEW. "Of course it can," replied Mr. Kane. "We conduct a strictly cash business. When we started business we had lots of experience, but little cash. We had to compete with houses of long standing; houses with established trade, and which had lots of money. More than that, they were doing a large credit business. But we have succeeded in building up a good business on strictly cash principles. I think our case is an illustration of the success of such a system. I also believe in buying for cash. Of course we cannot always do that, but it is the correct way nevertheless. There is money in it for the merchant who does so."

BETTER PREMISES AND A CASH BASIS.

The firm of Geo. Craig & Co., Winnipeg, have recently moved into a much larger and better store, specially built for them with up-to-date improvements, including basement, first and second flats. They handle dry goods, millinery, clothing, boots and shoes and groceries, and conduct their business on strictly cash principles.

PERRIN FRERES & CIE. RESUMING.

The dispute between Perrin Freres & Cie. and the Customs has come to an end, and the firm have resumed business. They are now taking orders for fall importations in their well-known brands, a fact which will interest the trade, as Perrin's gloves are well-known in the Canadian market.

LATEST NEWS OF RAT PORTAGE.

Mr. George E. Smith, of Essex Centre, has purchased the old-established business of Baker & Co., Rat Portage. Messrs. Baker & Co. commenced business in 1879, and conducted a strictly cash business. All the employees of the old firm remain with the new.

A. Carmichael, Rat Portage, who has been out of business for some time, has opened again in his own premises in dry goods, carpets, furnishings, etc.

J. Gardner & Co., Rat Portage, are building a large brick addition to their premises. They find this necessary in order to handle their large and increasing business.

A POINTER IN BLACK GOODS.

If you write the dress goods editor of THE DRY GOODS REVIEW, Board of Trade Building, Montreal, he will give you the name of a wholesale house that is offering a handsome range of black goods in mohairs, alpacas, sicilians, etc. They have a line of special good value in black figured alpaca, about 100 pieces only left, that they are offering at 25c. per yard.

FOR SORTING UP ORDERS.

Wm. Agnew & Co., St. James street, Montreal, consider that retailers who are sorting up their summer goods should not forget their stock of cycling and dust-proof serges. Their turnover of both lines this spring is sufficient proof of the fact that the goods are first-class sellers. Their stock of black broche and moreens is a well-assorted one still for buyers to select from.

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