

Canada Abroad.

It is said that in Great Britain, British and Canadian organs and pianos do not get the call over makes of the United States, and that the patriotic sentiment does not count where dollars and cents are interested.

Speaking for the Canadian trade, we never did, do not and never expect to sell our goods on the loyalty and patriotic cry. Canadian goods sell on their merits only, and Canada makes better instruments for the price than do the United States manufacturers. Our trade is increasing over there and in the other British Colonies, is overflowing into Germany and other parts of the continent, and all we ask is a fair field and no favors.

We do not think it wise, and, to say the least, patriotic to style our goods in foreign markets as "American." Call them Canadian, stick to that and we know they will sell. Surely Canada has had enough advertising in the past six months.

The Prince Piano Co.

This Company, under the management of Mr. F. Prince and Mr. G. Dodds (who has lately been brought into the firm), is meeting with the patronage which these enterprising men deserve. They are practical piano makers, having had long experience both in Canada and the United States.

They are bringing out a new colonial style, which will be exhibited at the Industrial. It will be a very elaborate affair.

Mr. H. Wellington Burnett, 11 Queen E., is their city representative.

JOS. M. LOOSE

Manufacturer of

Piano Keys

Oldest Established

**Best Facilities in
Canada**



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