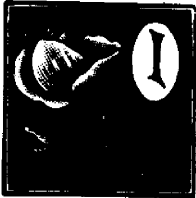


## POINTERS TO SUCCESS IN FRUIT-GROWING.



IN fruit-growing, as in any other useful line of life, there are certain characteristics which need cultivation and practice in order to succeed, and prominent among these are *pluck* and *patience*; especially are they needed in fruit-growing, for there is something so enticing in entering upon it that very many engage in it without sitting down to count the cost, and when they are called to face some stern-visaged realities they falter, waver, get discouraged, and give it up in despair! Many would-be horticulturists, who have followed some line of business successfully, and have means to retire, think that all they have to do is to buy a piece of land, lay it out to their taste, stock it with fruits of various kinds, invest in novelties and ornamental shrubbery, erect buildings, provide tools, etc., etc., and, of course, in their estimate, *success is certain*. But, in nine cases out of ten, their fancy has anticipated what they will never realize, and instead of gliding smoothly into a realization of their animated expectations, they are forced to sit down in dependency, and the next thing, visible as a fruit of their experience, is a shingle posted on some prominent point of their premises, reading thus :

## THIS PLACE FOR SALE.

Now, what is the required elements of success in such cases? Not so much a need of experience in carrying out details, but a settled determination to succeed, and patience to bridge over the unforeseen difficulties which have presented themselves. Of course, experience is part of the capital invested, if one has it, he will acquire it by the way, if he persevere! Another useful thing is a habit of observation, coupled with a spirit of enquiry. If you find your neighbor succeeding in any one or more productions, be inquisitive, and try to find out the secret of his success, and put it in practice yourself. Have a heart in your work, get practical ideas and carry them out, putting your own hand to the work, not entrusting it to a foreman, who in turn hands it over to a "hand" to perform what you ought to do yourself. I would emphasize the idea of self-experience for two reasons, first, because it is economical, and second, it draws you into and cultivates the experience you need. Gentlemen, gardening seldom pays until the gentleman turns worker.

Out of all the published theories which meet your eye, try to sift out the wheat of practical utility to suit your own special needs, and you will be surprised at the amount of "chaff" you will be obliged to reject as impracticable. There is a large percentage of *paper* gardening and farming afloat, that, if one attempted to practice, even on a small scale, he must leave the question of *pay* out altogether, and that will never do. Unless your fruit culture *pays*, that is something beside the cost of production, you will soon get weary and give it up.