

use half as much cheese as he does now; he depended upon the continent for it or went to the United States. The Canadians said, we can produce just as good a quality of cheese as we can bacon; our farmers are just able to do it. The leaders of agriculture in Ontario said, our farmers are just as intelligent as the farmers in the old country, because they are from the same stock; we have the climate and cheap land and pure water; we can produce just as good a quality of cheese. Will you believe me when I tell you we have seventy percent of the entire English market in cheese to-day. This year over twenty-five million dollars have been spent by the English for cheese produced in the Dominion of Canada and of course mostly in the Province of Ontario. We have got fifteen hundred cheese factories in this Province alone. They are eating it and liking it and saying, we want only So and So's cheese; we want it from Perth, Middlesex, Simcoe, or some of the other counties. They are cabling here for it when they might write across the channel to the Danish and Holland people. That is proof positive that the English market is not so conservative and that those people know a good thing when they see it. So if we can give them a taste of our best honey and can give them not only a taste but get them to order quantities of it there is no possibility of our over doing the honey business in this country. I don't know that I am talking to a class of people that think that that is so, but most of our associations have fallen into the habit of grumbling a bit when there was not always occasion for it. Our fruit men a few years ago said "we must quit planting apple trees for there will be so many apples we won't be able to get ten cents a bushel and said then we will have to feed

our apples to our pigs." They said there is no market. Why? Because Englishmen had not tasted our apples as they have not tasted our turkey. "But we said although we confess there is not one in ten who has ever tasted our apples" I am not speaking of the better class but of the rank and file of those great manufacturing towns "we have got to supply that market." We started them after our apples, got a taste of them, and now what happens? We have one man in Ontario who got an order for one hundred thousand barrels of Canadian apples. Such a thing was unheard of ten years ago.

Why have not apples gone up to be worth \$5.00 a barrel? That is going too far but I may tell you that those who have persistently sprayed and taken care of particular varieties, the varieties that the market demands, have never yet seen the year when they did not get a price for their apples which more than paid. Mr. Adam Harkness of Iroquois stated that they had never sold a barrel of apples this year for less than \$3.50 on the Ottawa market Macintosh Red and Flemish beauty—properly sprayed, no scab on them, and bandaged for the codling moth—and so realizing a big profit. If the very best stuff is produced and the taste is educated, there is no doubt that a market will follow for any of our farm products of Ontario. That being established, and I think you will agree with me that that is true, I want to say I would like to see and the department would like to see the bee-keepers of the province of Ontario spreading this information throughout the province so that the rank and file would get a better knowledge of the science of apiculture. There are too many make a failure of bee-keeping nearly every one of us have started with a colony of bees. By some misfortune or good fortune I started into the bee-