of 1907 surpassed all previous records in point of attendance and in this connection it was a success. The management of the exhibition are deeply indebted to the people of Winnipeg as well as to those who came nom outside points in record breaking numbers to attend the fair and help make it a success from a financial point of view. The Winnipeg newspapers, farm journals, magazines, and the provincial press did their part nobly in disseminating advance news about the exhibition, and in this way working up attention and enthusiasm among exhibitors and the public in

The reputation of the Winnipeg Industrial is improving under the able direction of Mr. Greig, the president, and the board of directors, who give much of their valuable time, without remuneration, to its guidance. The show of live stock was commendable and the improvement in this department was most noticeable when compared with exhibitions held here in previous years. The Industrial section, in the opinion of many, was not what it should be, and the fair management would do well to ascertain the cause with a view to remedying any real or imaginary grievances on the part of manufacturers whose goods are sold and used exclusively in this country so that a better representation may be presented another year.

To make the exhibition the success it should be special attention should be given to the live stock and Industrial section to encourage a good representation. The platform attractions in front of the grand stand and horse races are good money getters for the management, and money is nccessary to conduct a successful fair. But, after all, the live stock and industrial sections are the backbone of any agricultural exhibiton, about which should be grouped all the other incidental attractions. Better arrangements for the getting of meals on the grounds are necessary, as the com-Plaints made this year were numerous.

The vendors of ill-smelling "hot sausage" adjacent to the sidewalk leading from the main gate through the centre of the grounds, should be relegated, together with their boisterous voices, to some remote point closer to the western fence. other matter to which the board of directors should give special attention to is the policy adopted this year in doubling the price of admission at the

Exhibitors cannot be attracted unless they are assured of a good attendance, and it is an open question if the attendance would have been as good this year had the people known beforehand about the advance in the price of admission to the grounds.

If it is necessary to increase the revenue, the better course might be to provide a better class of platform attractions and charge a higher price for the grand stand, but to leave the price of admission to the grounds as before at 25 cents. The increase in price at the gate proved most unpopular with the visitors from the country, and these people are wanted in large numbers by the business people and others who are taxed to maintain

The people in business look forward each year to doing a large trade with people from country points who are attracted here during fair week. If doubling the price of admission to the grounds tends to keep many away who might otherwise come if the price of admission were 25 cents instead of 50 cents, a falling off of exhibitors will be sure to follow as a natural consequence. The Winnipeg Industrial is making substantial progress, and this is as it should be, for our manufactures, farm interests and population has made marked gains within the past few years.

Any observations or criticisms offered by us are made in periect good faith, with a view to assisting the board of directors and management to see things in connection with the ex- ens did.

The Winnipeg Industrial Exhibition | hibition as others see them. We are not given to fault-finding and we feel that the shortcomings noticeable this year will be removed or remedied another year.

#### The Holbrook Sauce Co.

There is no quarter of the civilized world in which the products of this firm are not known on the tables of rich and poor alike. Emanating from the largest sauce manufactory in the world, the famous Worcestershire sauce, which has established the reputation of the firm, has attained a worluwide reputation, and established itself as a household word in every family.

The western representatives of the company, Messrs. Brack & Kirkland, of 218 Princess street, arranged a tasteful exhibit of the Holbrook specialties, including the aforesaid Worcestershire sauce, sundry brands of pickles, and a particularly pure extract of olive. Their stall well repaid a visit, and the caller was assured of a courteous reception from Mr. Musham, and the able demonstrators who were in attendance.

#### Steele & Co.

Perhaps the most attractive exhibit, from an artistic point, in this year's exhibition has been on view at the gallery of portraiture and photographic work of all kinds staged by Messrs. Steele & Co., from their studio at the corner of Main and Bannatyne. It does not require the trained eye of the expert or connoisseur to recognize the high level which is attained in the pictures this firm are exhibiting. That their productions have not failed also to capture the appreciation of the best judges of such work is evidenced by the fact that Messrs. Steele & Co. carried off not only the silver medal but also five prizes out of a possible seven at the Industrail Exhibition. No further proof is necessary of the excellence of the work turned out by the highly skilled artists of the firm in every branch. There can be little doubt that the success and popularity which the company has attained is due to the ability and brilliant ettainments of their popular manager Mr. H. A. Hubert, whose celebrity is by no means confined to Winnipeg or even Manitoba, since he is also recognized throughout the Eastern Canada as a past master of the art and craft of photography.

### The Excellent Showing of the National Cream Separator at the Winnipeg Fair.

Although having been on the Western market but a few years, the National cream separator, manufactured by The Raymond Mfg. Co., Ltd., of Guelph, Ont., is now recognized as being one of the most up-to-date, efficient and durable of separators, and its fine qualities were adequately exemplified in the butter making competition held at the recent Winnipeg Fair, when Miss Valens succeeded in winning first place in the home buttermaking competition and also first place in the professional class, using the National in each instance. She states that the National gave the utmost satisfaction, without being the least troubled in producing 40 per cent cream, and it succeeded in skimming over three pails more of milk than its competitors did in the same length of time. Its simplicity was another feature which commended itself to her, the entire operation of cleaning up leing completed in a very few minutes. and she was again ready for a second run some time before her competitors. Another noticeable feature was the favorable comments passed on the National, all recognizing it as a machine admirably suited to its requirements and particularly efficient in producing first class butter as Miss Val-

# The Winnipeg Piano and Organ Co.

The Winnipeg Piano & Organ Co. had a large space about half way down the south aisle of the South Manufacturers' building. Here were exhibited the musical instruments, for the manufacture of which the Bell Co., of whom this firm are the agents, are famous. Among the most interesting of these was the Broadwood Barress Grand piano, a beautiful instrument in Spanish mahogany, the special feature of which, as its name implies, lies in the absence of the bars, making a comparatively light, but solid and compact, instrument. The popular Knabe Upright Piano was also shown in Spanish mahogany. The Bell Autonola, of which several were sold during the exhibition, was also shown in a case of burl walnut, and selections on this instrument attracted large crowds throughout each day.

In addition to this the style N. Bell Piano was shown in a beautiful mahogany case, style F, with orchestra attachment, giving 16 different tone effects. The C. J. and several other designs of Bell Pianos were also shown. The Little Jewel, a baby upright, admirably adapted for small flats, is one of the best pianos in the market. In organs several designs were shown, including the double manual high top church organ, also a small size of church organ, as well as all kinds of parlor organs. Four different kinds of gramophones, the Columbia, Berliner, Victor and Edison, were in use at different times throughout the day and last, but not least, the firm's famous cornet planer attracted large crowds by giving selections on his instrument with one hand, accompanying himself on the piano with

The offices of the Winnipeg Piano & Organ Co., on Portage Avenue, were thoroughly remodelled and the alterations were completed but a few weeks ago, making the firm's emporium one of the most up-to-date and well furnished in Canada. The visitors to the fair were welcomed not only at the booth at the exhibition, but at the store of the Company, on Portage Avenue, where Mr. C. M. Maywood, the manager, with his staff of capable assistants, gave every attention to the wants of prospective

# The "House of Banfield" Exhibit.

This well-known firm of house, office and hotel furnishers were once more leaders in the exhibitors' class at the Winnipeg Industrial. They had not only the largest space, but an exhibition of high-class rugs, draperies and fur-niture in the eight room suite, that would attract attention in any large city. Admiring crowds were always about the Banfield exhibit, whether it was in front of the large display of 100 Oriental prayer and other rugs, admiring some of the Persian silk prayer rugs-which are only to be seen in New York or London-or the Turkish cosy corner, with its gun and sword decorations, or admiring the display of hand-tufted Donegal squares—about twenty of these rare squares were in the space. The Banfield firm are sole agents for this latest class of choice floor covering, made, as they are, by hand by the Irish girls from your own exclusive design to match your wall covering or room decorations in any shape or size, shade or color scheme. Everlasting in wear they have driven out the eastern rug and have become the "tone in highclass rug squares.'

The suite of rooms illustrating the furnishings of a complete house, attracted much praise and was one of the chief attractions of the fair. Each room had been worked out in a color scheme to blend with the others. The draperies and curtains had all been made up in the firm's workrooms. The dining room was specially worthy of notice, the furniture being in fumed oak and unique in design; the Donegal rug, a rich blue and gold eastern pattern, the velour curtains, appliqued with gold, were quite effective; but the gem of the collection was the bedroom. The hangings, the portieres, bedspread and pillows and other room decorations were of a plain blue ground, with bunches of roses appliqued on it. Many orders, we understand, have been taken for request them to send you a copy.

similar rooms, but in different colorings. The whole exhibit showed not only what this enterprising firm can accomplish in the way of fine high-class house decorations, but also that Winnipeg is now in the metropolitan class, and that the homes of our people demand artistic floor coverings and decorations. The house of A. F. Banfield & Co. are now the acknowledged leaders in their line. They have been established twenty-four years they do every order right is evidenced by the two large warehouses and the staff of sixty-five members, with an ever increasing business. Their country order trade is a large one and over fifty hotels have been furnished completely throughout by A. F. Banfield & Co., Winnipeg. They will be pleased to answer any letters sent as to house or hotel furnishings. Correspondence is solicited.

### D. R. Dingwan, Ltd. - Matchless Jewels.

As on every occasion on which this firm diplays its splendid array of goods the instantaneous effect is little short of staggering, and nothing of the nature of disappointment awaits a closer inspection.

There is nothing loud or gaudy, either in jewl or setting, and the most minute examinaton of any of their beautiful handicraft in the fashioning of the precious metals and jewel setting has the same gratifying result as a microscopic examination of any department of Nature's own exquisite handi-

The mere arrangement of the details of their exhibit was an object lesson in tasteful adjustment of intricate and exceedingly fine parts to a magnificent and perfect whole. The whole effect was one that captures the attention at once and excites an interest that never

The wealth of Golconda seems to have been ransacked to find the magnificent stones that have been worked up with infinite care and skill into that \$6,500 diamond necklet. If its individual gems are not quite so numerous as the historic "Diamond Necklace" that had so much to do with the destiny of a sister nation, they are certainly of greater value than the brilliants that well nigh brought a French cardinal to the guillotine.

Another unique specimen of Messrs. Dingwall's altogether matchless work was a diamond set watch which was moderately valued at \$1,000, and the splendid line they showed in watches generally, with their special "Dingwall" movements, are by far and away the most accurate timekeepers that are either made or marketed in Western Canada.

The display of candelabra (although only an incident of the decorative scheme), was a striking feature of the exhibit, and nothing finer in cut glass has ever come out of Europe than the magnificent punch-bowl and other crystal ware which Mr. D. W. Dingwall recently acquired in Vienna, etc., and which were tastefully displayed in their place.

Among other solid but inexpensive souvenirs that commanded attention were the splendid examples of diamond brooches set in platinum, the latest achievement of celebrated European factories. Chain bags in gold and silver work are also novelties that are carrying all before them in Europe at the present moment, and are certain to share the popularity they deserve in Canada.

A brief notice cannot do justice to the superb sterling silver work in tea services and other table ware that were here shown. The high art and delicacy of workmanship evidenced in every specimen in the cases is something for even a slow salesman to conjure with. They are irresistible, and whether for presentation or for private use it is scarcely possible that finer goods and more artistic and fashionable gifts are

to be purchased in the Dominion.
D. R. Dingwall, Ltd., have a large mail order business in Western Canada. iney issue a handsome catalogue, a copy of which should be in every home. Their new illustrated catalogue will be issued shortly and will be one of the most complete of its kind in Canada Send them your name and address and

One of t teresting e tural machi peg was ir Massey con exhibition implements. compound ployed in di West" sepa make the fi They have course by t always fulf upon it. Th this machin tinctive feat merated as ent embodi ing device the comple

> stacker ar bagger and feeders su Woods (all "Success" The engi driving the 20 h.p., 22 1 traction co They also engine. The Ecli

sheaf, and t

tion of the

fim of Sa

quired the

use in the

separator i

L. picker,

ator especi do their o handling 80 run with a A rema mechanism steel rever capable of

stiffest ma

with 4, 8 o

Size No. Powe

Brandon