"THE STANDARD, ST. JOHN, N. R. WEDNESDAY, DECEMBER 1, 1920

THE STANDARD'S FINANCIAL SECTION

VICTORY BOND TRADE GROWS: **OTHERS SLUMP**

McDugan	œ	Cowano,	1	
		Bid	A	

o Rails

Wavagamack

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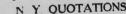
Steamships Pfd-20 at 71.

45 87%

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WALL STREET YET	
ressure Centred on Independ- Fa	ir i
ent Rails and Coppers With	E.a

STOCKS CONTINUED

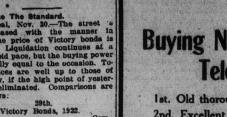
LIOINDATION ON



45¹⁴ 88¹⁵ 89, 45 at 88, 15 at 89, 4 at 90, 10 at 89, 45 at 89¹⁴, 25 at 88¹⁴. Brompton-325 at 59¹⁴, 50 at 59¹⁴. Bromp 5 at 60 Steamships Com-140 at 49, 5 at 48-5 at 60. Ames Holden Pfd-10 at 36. Dom Canners-58 at 30½. Dom Bridge-50 at 74. Penman's Ltd-101 at 106, 3 at 107. Glass Com-10 at 61. Glass Ptd-15 at 83. Afternoon Steamsnips Fid—50 at 71. Dom Textife—60 at 109. Brazilian—255 at 34 $\frac{1}{2}$. Can Cem Pfd—35 at 90 $\frac{1}{2}$. 28 at 91. Can Cem Com—40 at 56, 25 at 56. Asbestos Pfd—30 at 93. Asbestos Com—75 at 80. Steel Can Com—35 at 61. Afternoon Steamships Com-60 at 481/2, 5 at

WHEAT DOWN FOUR **BANK DIVIDENDS** STREET SATISFIED ENTS WITH CLOSE FOR CASH LOWER Enquiry at Winnipeg for arly December Wheat Devery and Oats Dull. Bank clearings for the week are as follows: Montreal, \$652,846,765; To-toate, \$494,866,695; Ottawa, \$57,308,-079; Brantford, \$6,651,1141; Peterboro, \$4,385,629; Kitchener, \$5,385,150; Win nipes, \$429,192,133; Fort William, \$5,-107,907; Sherbrooke, \$5,668,353; Moncton, \$3,848,638; Hanilton, \$33, \$4,386; London, \$16,989,248; Halifax, \$23,812,271. CENTS WITH CLOSE WITH WAY VICTORY

<section-header><section-header><section-header><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text><text> Commencing on or before the 1st October, 1922, an annual Sinking Fund of not less than 5 per cent. of the largest amount of Preferréd Stock, which has been at any one time out-standing, will be set aside to buy or call Preferred Shares at an amount not exceeding the redemption price. All shares so acquired will be cancelled. Some particulars of the Company and security:



BONDS HOLDING



1st. Old thoroughly tested Investment.

2nd. Excellent Dividend record, dividends having been paid without interruption over a long period of

3rd. Ready market. This stock is one of the most popular and favorably known Investments in New Brunswick and there has always been a good demand for it.

4th. Assets widely distributed throughout the Province. The Company cwns property in 17 Towns and Cities.

5th. By decision of the Board of Commissioners of Public Utilities of New Brunswick, the Company is allowed to earn and pay 8 per cent. on its Investment.

6th. Telephone service has become a necessity and the business is bound to grow steadily.

7th. Dividends are exempt from Federal Government Normal Income Tax and City of St. John income tax.

Investors have an opportunity today of securing this Investment on a very attractive basis.

110 and accrued dividend per \$10 shares Yielding 7.27 per cent.



St. John, N. B.



DARMERS BEST ABLE TO FIGHT THE DEPRESSIO

Tops, While Low in Pri Represent Real Newly Created Wealth.

UNEMPLOYMENT NOT PROBLEM FOR THE

While Federal Reserve Bar Function They Have Worry Over Money.

By A. W. DOUGLAS. St. Louis, Nov. 30.—The coust of always unanswered question is day. "How long will the pres-depression last?" has, to the W is simpler and less complicated ph is and it presents to those east of Alleghanies. And for many reaso Primarily, and most fortunately, for not live in a financial atmosph that causes one to take coursel w has sock market humps. Also, many in the West, Europe and its parently insoluble problems are

the stock market alumps. Also, many in the West, Europe and its parently insoluble problems are in all and, even though it be directly sponsible for the low price of con-and the consequent slump of b-hees in the South repectation of Mississippi, not in one overshadowed by im-trial life and its equally appara alificant problems. We have go by in the past, in the days of sl-products, as we found that they of by an the past, in the days of sl-products, as we found that they of had a fashion of solving themse most unexpectedly. Solutions, for intract which do not come so rea-tion ongested centres with idle in a much unemployment. So we chall we shall compass the pre-duct such are set in the days of the farmer is dissatisfied, they represent much newly cree-pt wealth. So ukimately it will be farmer and Productive Wo

Constructive and Productive Wo

Constructive and Productive Wo It is true likewise that const five work in the agricultural sect prosperity. In southwest Missouri are completing the largest si-drainage enterprise in the count some 560,000 acres of redee wamp sinds in the Little R drainage district. Here and there the semiarid sections of the Far V there are irrigation projects un way, and the reclaimed desert is ing trafformed into fertile acres. Agriculture never shuts down, goes on ceaselessly to more efficiencies. Nor are we concerned about more y panic or the possibility

Nor are we concerned about money panic or its possibili Hence visions of 1893 and 1907 curfamees do not disturb us so as the Federal Reserve Bank is the job. Several things seem oby -one is that readjustment has commenced, and that, in varying grees, it will affect all indust some cortainly more acutely others, because prices have fur to fall. It is not likely that such read

It is not likely that such read ment will be speedy and soon of the present lack of financial con-cations offers some hope for a so prolonged drag as in the ser-depressions of times gone by. The real problem seems to be to when the consumer will oper and commence buying again. is, buying something more than necossities. The apparent an seems to be, when he thinks pr pre down to a reasonable level.

Many Purchase Bargains.

There are several indications this is the real solution. Bar sales find many purchasers. No sities that have declined appart find somewhat increased demand, average retail dealer is gauging purchases by those of his custom The pomumer finds the story of eline in many lines in the

1. The Company was started originally in 1891 and is one of the largest dealers in the Mari-time Provinces in farm machinery, furniture, and automobiles, having offices and stores at Moncton, Chatham, Newcastle, Bathurst, Campbellton and other points in New Brunswick. Proceeds of this issue will be used to finance the increased business of the Company.

2. The Company's business has grown steadily, as the following figures show:

Steel Can Coin—36 at 91. Don I ron Com—30 at 46, 215 at 46 3, 90 at 46 ¹ / ₄ . Shawinigan—154 at 102, 10 at 102. Montreal Power—7 at 79 ¹ / ₂ , 35 at 79. ¹ / ₅ . 1 at 80. Abitibi—165 at 55, 10 at 53 ¹ / ₂ . 160 at 64 ³ / ₄ , 500 at 65, 25 at 54 ³ / ₄ . Can Car Pid—70 at 79. Toronto Ry—75 at 25 at 25. Ogitvices—225 at 109. Lake of Woods—20 at 140 Steel Can Com—90 at 62. Dom Iron Com—10 at 46 ¹ / ₄ . 25 at 46 ⁻ / ₄ . ¹ / ₄ . Montreal Power—25 at 25. Montreal Power—25 at 25. Montreal Power—10 at 46 ¹ / ₄ . 25 at 46 ⁻ / ₄ . ¹ / ₄ . ¹⁰ / ₄	 2. The company's business has grown steading, as the following figures show. Sales Net Earnings Sales Net Earnings 1910 178,700 20,718 1919 766,500 40,758 1915 264,200 23,784 *1920 900,000 *Nine Months (approximate). The net earnings mentioned above, are most conservative, as liberal allowance has been made for depreciation, taxes, etc. Net earnings for 1920, it is estimated, will amount to well over three times the dividend requirements on the Preferred Stock issued. Real estate holdings of the Company are conservatively valued at well in excess of Preferred Stock issued. After making full provision for depreciation, and all other contingencies and taking in the proceeds of this issue, net tangible, including liquid assets, will be in excess of \$600,000or over three times the Preferred Stock issued. 	that the industrial depression means lower Interest Rates."—BABSON. J. M. ROBINSON & SONS St. John Moncton Fredericton	cline in many lines in the d prove, and naturally waits till liter down to him. In this matter he can wait low that the dealer, who very natur merchandise on the basis of what paid for them and not on their placement cost. This will grade change as goods grow cheaper, more normal relations of cost selling prices resume their way. readjustment is aft to go on thre the winter, prices not always de ing, but trending that way with casional recoveries.
Ribordon-15 al 147.5, 100 al 144. 25 25. 25 al 1742. McDonalds-20 at 20. Smelting-50 at 1742. 5 at 1742. Wayagamack-30 at 20. Wayagamack-40 at 12742. 5 at 24. 50 So at 87, 25 at 8642. 29. 35 at 21. Qaebee Railway-96 at 22. 95 at 21. Smelting-50 at 1742. 5 at 10742. Atlantic Sugar Com-355 at 24. 56 at 2445. 50 at 2342. Breweries Com-265 at 24. 56 at 2445. 50 at 3342. Breweries Com-305 at 31. 25 at 31. Span River Com-50 at 8332. Span River Com-50 at 8342. 100 at 3545. Span River Pfd-25 at 9942. 25 at 324. Span River Pfd-30 at 8732. 100 at 5752. 100 at 59%. 2 at 60. 5 at 5942. 25 Span River Pfd-30 at 8732. 100 at 5752. 100 at 59%. 2 at 60. 2 at 61. Span River Pfd-30 at 8732. 100 at 5752. 100 at 59%. 2 at 60. 2 at 61. Someting-10 at 74.	 Reserves and undivided profits on December 31, 1919, amounted to \$179,973,94. \$125,000 of this amount is reserved for the payment of a dividend in the form of common stock, thus assuring the Preferred shareholders that this amount will not be distributed in cash dividends and strengthening the equity back of the Preferred Stock. 5. The Company agrees to maintain at all times, net liquid assets of not less than 100 per cent of the Preferred Stock outstanding, and net tangible (including liquid) assets of at least 200 per cent. of the Preferred Stock outstanding. 6. No dividends will be paid on the Common Stock, unless all Preferred dividends have been paid and unless the Company has surplus undivided profits equal to at least two years dividends on the Preferred shares. 7. All the Common Stock represents actual paid up capital and is nearly all owned by the officials and employees of the Company. During the present year, \$50,000 par value of the Company. 8. The Company carry the following insurance: Buildings, Plant and Machinery, \$166,600; 	McDOUGALL & COWANS Members Montreal Stock Exchange. 58 Prince William Street, St. John, N. B. Branch Offices: Ottawa, Toronto, Winnipeg, Halifax, St. John, Quebec. HEAD, OFFICE, MONTREAL. Orders executed on all Exchanges.	SPECIAL RATE Full Upper or Lower Set of Teeth \$1,0.00
SUBLIETII Collidud FOWEI Collipatily, Luc. 6 per cent. Bonds, due September 1st, 1948. Principal and Interest payable in New York. Prince 90½ and Interest. Prince 90½ and Interest. To yield 6 3-4 p.c. *Exchange differences add about 12 per cent to the yield at present. Our experiences add about 12 per cent to the yield at present. Our experiences add about 12 per cent to the yield at present. Our experiences add about 12 per cent to the yield at present. Our experiences add about 12 per cent to the yield at present. Our experiences add about 12 per cent to the yield at present. Our experiences add about 12 per cent to the yield at present. Our experiences add about 12 per cent to the yield at present. Our experiences add about 12 per cent to the yield at present. Our experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experiences add about 12 per cent to the yield at present. Dur experien	on Stock in trade, over \$400,000. We purchased this stock after complete investigation and offer same at \$100 Per Share and Accrued Dividend, Yielding 8% and strongly recommend it as a thoroughly well-secured investment. Dividends exempt from Normal Income Tax, Special Circular on request. EASTERN SECURITIES COMPANY, LIMITED INVESTMENT BANKERS St. John, N. B.	FIRE INSURANCE INSURE WITH THE HOME INSURANCE COMPANY Cash Associa, 854,595,060,35. Cash Capital, 86,000,000,00. Not Surpise, 815,835,966,33. Surpius as Regards Policybolders, 813,615,440,71. Mowiton & Gichrist GENERAL ADENTS. Pusaley Building, Gernor of Princess BENERAL ADENTS. Pusaley Building, Gernor of Princess Agend WEnted in Unrepresented Piaces SOFT COAL Discovery McGivern Coal Co., Main 42 1 Mill Sc.	Painless Extraction Painless Extraction 25C. MARITIME DENTA PARLORS 38 Charlotte Street Phone 2789-21 Hours 9 a. m. to 9 p. m.