

HAVE AGREED AS FOLLOWS:

ARTICLE 1

Definitions

In this Agreement:

"basic price" means the landed cost of alcoholic beverages, which may include the cost of service, incurred by Canadian competent authorities;

"blended wine" means wine made in Ontario and British Columbia that contains less than 100% but no less than 30% Canadian grapes or grape product;

"100% Canadian wine" means wine that is made entirely from Canadian grapes or grape product in British Columbia, Nova Scotia or Ontario and that is sold in the province of origin;

"Canadian competent authority" means any government or commission, board or other governmental agency that is authorized by law to control the sale of distilled spirits, wine and beer;