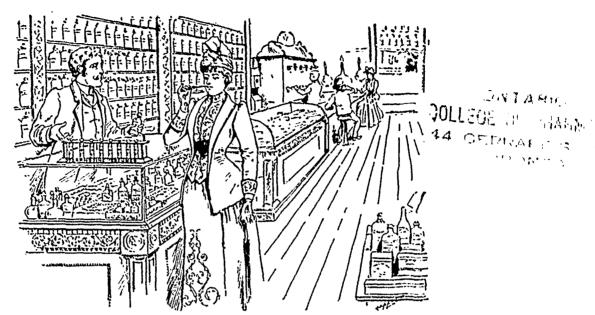
## STEARNS' PERFUMES ARE THE FINEST.



CUSTOMER—"What an exquisite odor, so dainty and sweet, yet so full of fragrance! Is it something new?"

PROPRIETOR—"Yes, madam, it is called 'AMORITA,' one of STEARNS' FINE PERFUMES, the choicest line of odors made.
You will find them all equally good."

The above illustrates the idea of how our New Test Sample Rack interests customers. Its beauty attracts one to test the odors, and then a sale is easily made. Stearns Perfumes are full of flowery fragrance, yet delicate and lasting. With each order for eight lbs. is sent an Elegant Counter Sample Test Rack, beautifully finished in oil, containing eight half-onnee tall vials, the glass stoppers of which taper to the bottom. The most unique and attractive method for showing perfumes ever devised.

The following is a list of odors furnished:

## SPECIAL ODORS.

WHITE LILAC MAY BLOSSOM 4 ROSES EUXENIA CRAB APPLE BLOSSOM HELIOTROPE OLIVE BLOSSOM ERMINIE KALANTHE LILY OF THE VALLEY

WHITE ROSE ROSE GERANIUM CLOVE PINK PATCHOULY YLANG YLANG RONDELITIA UPPER TEN TONQUIN MUSK

REGULAR

ANG WEST END

IA TEA ROSE

N ESS. BOQUET

MUSK MOSS ROSE

FRANGIPANNI

ODORS.
WOOD VIOLET
NEW MOWN HAY
OPOPONAX
STEPHANOTIS

JOCKEY CLUB TRUE ENG VIOLET MUSK WHITE POND LILY

We would suggest in making out an order for S lbs., the selection of at least four of our Special Odors. For example say "May Blossom," "4 Roses," "Euxema," and "Crab Apple Blossom; then at least two of the recent favorites from amongst "Heliotrope," "Ylang Ylang," "Lily of the Valley," and conclude the list with surely the two old standard favorites, "White Rose" and "Jockey Club." Price per lb, cork stoppered flint bottle, \$3.25; regular glass stoppered bottle, \$3.50; per lb, cut glass stopper and label etched on bottle, \$3.75, NOTE EXCEPTION.—"True English Violet" and "Tonquin Musk," are \$5.00 each per lb.

## PERFUMES BOTTLED FOR RETAILING.

We furnish all our Odors bettled j- the following styles.

IN GLASS STOPPERED BOTTLES,

NEW TALL STYLE

Glass stoppered tall bottles, clongated stoppers, capped with Goldbeater skin, tied with corded silk, be utiful label, full measure, largest appearing package for size.

 One half ounce
 1 gross
 6 dbz
 3 doz
 1 dez

 One half ounce
 \$24 00
 \$12 25
 \$ 6 50
 \$2 25

 One ounce
 45 00
 23 00
 11 75
 4 00

 Two ounce
 77 00
 38 50
 20 00
 7 00

HOUND BOTTLES, LUBIN'S AND ATRINSON'S STYLE.

Round glass stoppered bottles, kid-capped, and handsomely ribboned.

 IN CORK STOPPERED BOTTLES.

Cork stoppered, handsome bottles, lithographic labels capped with kid.

	l gross.	o doz.	3 doz.	1 doz.
One-half cance	\$22 00	\$11.50	\$ 5 90	\$2.00
One onnce		21 50	11 00	3 75
Two ounce		37 60	19 00	6 50
SQUARE BOTTLES, ROUNDS	ed corner	-		
	l 21389.	0 402.	3 doz.	1 doz.
One half ounce	. 818 00	\$10.00	\$ 5 15	\$1.75
		\$10 00	\$ 5 15	\$1.75 3.50
One half ounce	36 00		\$ 5 15	

SACHET POWDERS IN BULK AND FANCY PACKAGES.

## FREDERICK STEARNS & CO.,

PERFUMERS,

DETROIT, MICH.

WINDSOR, ONT.

NEW YORK CITY.