

## Provincial Printers Abroad.

Billy Stone, who worked on the *Moncton Times* previous to going to Boston ten months ago, is a regular on the *Post* of that city.

Wm. B. Gillespie, late of the *Progress* staff, Summerside, P. E. I., is a regular on the *Daily Mail*, Lowell, Mass.

Jas. Armour, of Halifax, is a regular on the *Boston Post*.

P. W. McDonald, who learned his trade in the *Journal* office, Summerside, P. E. I., and was foreman of the *Pioneer* while published in Montague, same Province, was last heard from in Lawrence, Mass., where he had good grounds for supposing he was "solid" on the *Daily Eagle*.

Charlie Fisher, of Charlottetown, was last heard from in Boston, where he went in the spring.

H. H. Bagnall, of Charlottetown, who has been working in Crosby's job office, 15 Water street, Boston, for the past ten months, returned to the Island the first part of June on a vacation, and is now working on the *Summerside Journal*, holding the frame of Jas. W. Gamble, who went to Boston on June 17th, and had the former's frame at Crosby's for about a month, but, as trade was remarkably dull, he had the good luck to strike a good job at J. D. Mulcalf & Co.'s job office, 101 Milk street, Boston.

## Toronto Letter.

TORONTO, June 15.

The *Mail* building is being pushed rapidly forward, the rear portion on Bay street is finished and the front on King street is up to the third story.

The *Globe*, with a few exceptions, gets full advertising rates. They would in all cases was it not for the low cutting of its big opponent. Why this state of things should exist with the two leading papers of the Dominion is strange, but such is the case, I am very sorry to say. The *Evening Telegram* gets full advertising rates. It is, however, very shortly to have a lively competitor. When this does occur, won't J. R. R. jump about? He is already like a cat on hot bricks. He has reduced his advertising canvassers from 15 to 7½%. Jack is the same as a good many others; the more he makes the more he wants to make, and the less he feels like giving. Oh, what a wicked world this is.

It is certainly the fault of the business managers and advertising canvassers that full advertising rates are not obtained in Toronto. One of the former states that a canvasser should not have over \$15 or \$18 per week. I should like to see him on the street canvassing for that amount, though it is questionable if he could earn it. He will perhaps come down to something smaller yet. Time will tell. A good advertising canvasser outside is worth very much more than he is inside.

A new steam engine has been put in the *Telegram* press room; a Scott press is very shortly to follow, to issue a morning *Telegram*. Steady, John Ross; don't be too fast; it might suit New York; will it suit Toronto?

The *Mail* has had three advertising canvassers, *Globe* two, *Telegram* four; the latter includes proprietor, business manager, canvasser and collector. No wonder the Toronto business men are so well educated in putting their business before the public. Yours, etc.,

COLLECTOR.

P. S.—The leading Conservative paper put a retailer's adv. in for three months gratuitously. This was baiting with a sprat to catch a very much larger fish, say a twelve months' contract. It is a very poor thing that has to be given away.

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S. FRANK WILSON, Manager.

Office of Auxiliary Publishing Co.,  
Toronto, Canada.