

Berliner Gram-o-phone Company Limited

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VICE PRESIDENT

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REGINALD L. CHILVERD,
GENERAL SALES MANAGER

MANUFACTURERS
OF THE
BERLINER GRAM-O-PHONE



OFFICE AND FACTORY
COR. ST. ANTOINE AND LENOIR STS.
CABLE ADDRESS "GRAMOPH" MBE
PHONES (FACTORY WEST 1934
(GENERAL OFFICES WEST 2124

SOLE CANADIAN DISTRIBUTORS
OF THE
VICTOR TALKING MACHINE

Montreal, April 15th, 1913

Mr. Piano Dealer,
Everytown, Canada.

Dear Sir,

A Victrola Department will re-awaken
the interest of your old customers and bring you
many new ones.

It's easy to start--outlay small--profit
good--and our system of "selling helps" gives
the new dealer a flying start.

Drop us a line--TODAY,

Yours truly,

BERLINER GRAM-O-PHONE CO., LIMITED