

There is a need for a whole new psychology of business, and that means management training for the next generation of managers, networking and a program to "train the trainers."

A few examples will illustrate the range of our involvement:

- o In Hungary, Canada helped found the International Management Centre, the first in Eastern Europe -- and the Dean is a Canadian.
- o In Prague, the Canadian Bureau for International Education, a non-profit organization, developed a managerial program for the top 130 managers in the Czech and Slovak Federal Republic, which included some intensive training in Canada.
- o Sixty-two dairy farmers from Poland came to the International Livestock Management School in Kemptville for skills upgrading, and 33 Polish veterinarians and related personnel came for management training.
- o In Ukraine, Canada is financing six policy advisers in key areas such as finance, defence conversion, health and legal reform.
- o In the Baltic States, we are providing assistance to Canadians who are providing advice to these new governments.
- o Oil and gas will play a major role in the development of Eastern Europe, and Russian President Yeltsin will focus his next visit to Canada later this year on this matter.
- o Russia, Kazakhstan and other former Soviet republics are frontier energy plays offering big risks and bigger rewards. They need help in areas where Canada has world-class expertise -- enhanced recovery, deep drilling and pipeline construction.
- o We are developing a training program for 700 Russian oil-field workers and managers with the Petroleum Training Service of Calgary. Other projects may see Canadian community colleges developing curricula for Russian technical institutes.
- o With Alberta, we are looking at ways to help Russia develop a regulatory and legislative framework for effectively managing its depleting resources -- a crucial requirement if they are to be the foundation for continuing progress.

The underlying message of all of our technical assistance programs is that market-driven economies are the fairest and most efficient way to achieve prosperity. Governments establish the