WHOLESALER/DISTRIBUTOR

INSTITUTIONAL JOBBERS CO., INC.

Singleton Road

Knoxville, Tennessee 37901

PHONE:

615-970-3200

KEY CONTACT:

Steve McCarty, Corporate Frozen Food Buyer

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$)

\$5 - \$10,000,000

PRESENTLY PURCHASE:

Frozen Fish:

Cod - 5# Cello, 10# Layer Pack Flounder - 10# Layer Pack Haddock - Shatter Pack Ocean Catfish - 5# Cello Ocean Perch - 5# Cello Pollock - shatter Pack Turbot - 10# Layer Pack

Frozen Shellfish:

Snow Crab Clusters - Blocks Snow Crab Cocktail Claws - Blocks Snow Crab Meat - Blocks Other Crab Products - Blocks

PURCHASE FROM?

Argentina, Iceland, Alaska

HAVE OWN PRIVATE LABEL?

No

WILLING TO BUY PROCESSOR LABEL?

Yes

BUY DIRECT?

Yes

WAREHOUSE LOCATIONS?

Knoxville, Tennessee