

PROGRAM RESULTS: UNITED STATES

BUSINESS ACTIVITY

During the July-September 1987 period thirteen posts reported the following business activity:

1. 108 EXPORT SALES WORTH \$39 MILLION
2. 104 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 4 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$1.8 MILLION
4. 39 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$41 MILLION
5. 2 CANADIAN INVESTMENTS IN TERRITORY WORTH \$4 MILLION
6. 0 TECHNOLOGY TRANSFER

HIGHLIGHTS:

- o 8 separate investments in Canadian industry worth \$26 million (New York)
- o \$8 million sale of buses (San Francisco)
- o \$4 million sale of missile launch closures (Minneapolis)
- o Investment in territory for production of wire reels worth \$4 million (Boston)
- o \$3 million sale of pipeline equipment (Buffalo)
- o \$1.6 million sale of pneumatic tires (Detroit)
- o Joint venture for scramjet inlet technology worth \$1.3 million (Cleveland)
- o \$1.3 million sale of circuit boards (Los Angeles)

KEY STATISTICS: for the thirteen posts reporting workload information

Missions Reporting To

		UTE	UTW
No. Trade Enquiries	Cdn	3359	2841
	Local	2401	3194
No. Investment Enquiries	Cdn	249	29
	Local	582	323
No. Business Visitors	Cdn	1058	740
	Local	1507	2081