

their localities during the entire year and are a good thing for local merchants in our new towns.

50.—How long after making my first payment can I pay cash and get the benefit of the discount?

Ans.—Thirty days. If we receive the balance of your payment any time within thirty days of the receipt of the first instalment we will consider this the same as a cash deal and allow you the 5 per cent. discount.

51.—How can I make the most and quickest money out of lots I buy from you?

Ans.—By building on them. There is a large demand in all new towns for suitable dwellings. The country is growing very rapidly and it is not possible to keep up with housing facilities. A cottage can be built in Western Canada for as low a price as it can be erected practically anywhere else in North America, and a four room cottage will bring from \$25 to \$35 per month in any of the Grand Trunk Pacific new towns. The building of such a cottage will give you the benefit of the builders' terms which extend your payments over two years, and in addition, will immediately enhance the value of the property on which it stands.

52.—Do you give a free trip to purchasers of your lots?

Ans.—No. The greatest inducement offered is the property itself. The Railway