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404 - MILAN TRACKING:

## ACTIVITIES UNDERTAKEN IN QUARTER

ITALY

RESULTS REPORTED

QUARTER: 1

ADDRESS PADOVA ASS'N. OF INDUSTRIALISTS RE INVESTMENT AND TECH TRANSFER OPPORTUNITIES. ADVISE UCIMU (ITLN MACHINE TOOL MFTRS. ASSN.) RE CDN. INDUSTRIAL NEEDS. RESPOND DIRECTLY TO NUMEROUS ITALIAN REQUESTS FOR INVESTMENT INFORMATION. DEVELOP INTEREST IN ITLN PRINT MEDIA RE CDN INVESTMENT OPPORTUNITIES IN CONJUNCTION WITH VISIT OF DRIE MIN. COTE.

QUARTER: 2

QUARTER: 3

**QUARTER: 4** 

PADOVA INDUSTRIALISTS PRESENTLY ORG. INC. MISS. (MIXED) TO LOOK AT TRADE, INVSTMT & TECH TRANS-FER OPPORT. IN CDA. UCIMU IN PROCESS OF ORG. 3RD MISS. TO CDA SEEKING TRADE & J. V. OPPORT. SLUM-PING ITL. MACH. TOOL EXPORTS HAVE REEMPHAS. NEED FOR INVSTMT IN N. A. MKT. PROSP. GOOD FOR INVSMT IN AUTO. WHEELS, SPRAY PAINTS, IND'L SPRAY NOZZLES & A TANNERY. DECISIONS PENDING IN ALL 4 INSTANT-CES. REGRET'LY, ITLN FIRM HAS CANCELLED PLANS FOR INVESTMENT IN AVIONICS INSTRUMENTATION PROJECT.