

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the July - September 1991 period thirteen posts reported the following business activity:

57 EXPORT SALES WORTH \$127 MILLION

6 NEW BUYING CONNECTIONS/26 AGENCY AGREEMENTS

3 NEW JOINT VENTURES WORTH \$3 M/2 LICENSING AGREEMENTS

0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA

2 CANADIAN INVESTMENTS IN TERRITORY

13 TECHNOLOGY TRANSFERS WORTH \$6.7 M

HIGHLIGHTS:

\$ 24 million sale of telephone switching equipment (Mexico)

\$12.7 million sale and installation of incinerator (Bridgetown)

\$ 9 million sale of cellular telephone system (Port of Spain)

\$ 26 million sale of wheat (Mexico)

\$ 7 million sale of helicopters (Mexico)

\$ 3 million new joint venture for wire mill plant (Santiago)

KEY STATISTICS: for the thirteen posts reporting workload information

Missions Reporting To

	OTU	LGT
No. Trade Enquiries	Cdn	6889
	Local	8883
No. Investment Enquiries	Cdn	81
	Local	71
No. Business Visitors	Cdn Pr/Pub	703/157
	Local Pr/Pub	2096/217