

**PROGRAM RESULTS: ALL REGIONS**

**1. BUSINESS ACTIVITY**

During the April-June 1987 period, eighty-six posts submitted quarterly reports identifying the following business activity:

1. 604 EXPORT SALES WORTH \$950 MILLION
2. 542 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 62 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$106 MILLION
4. 46 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$330 MILLION
5. 12 CANADIAN INVESTMENTS INITIATIVE IN TERRITORY WORTH \$33 MILLION
6. 57 TECHNOLOGY TRANSFERS WORTH \$117 MILLION

**HIGHLIGHTS:**

- o \$160 million contract to build and equip six high schools (Yaounde)
- o \$30 million investment in Canadian hotel industry (Hong Kong)
- o \$30 million sale of rural telephone equipment (Belgrade)
- o Contract for mechanical and electrical services worth \$25 million (Kingston)
- o \$32 million sale of training simulator (Chicago)
- o \$14 million investment in Canadian plastics industry (New York)
- o 20 sales of equipment for nuclear power station valued at \$36 million (Bucharest)
- o \$85 million investment in Canadian biotechnology industry (Paris)

**KEY STATISTICS:** for the eighty-six posts having submitted a quarterly report

MISSIONS IN:	Missions		No. Confirmed Export Sales	Value Confirmed Export Sales(\$M)
	Total	Reporting		
Africa & Middle East	18	16	29	250
Asia & Pacific	19	17	105	103
Europe	27	27	144	214
Latin America & Caribbean	14	13	86	272
United States	13	13	240	111
	<u>91</u>	<u>86</u>	<u>604</u>	<u>950</u>

	Trade Enquiries		Investment Enquiries		Business Visitors	
	Cdn	Local	Cdn	Local	Cdn	Local
Africa & Middle East	4034	3848	51	109	724	1438
Asia & Pacific	7080	8296	263	488	1966	2824
Europe	9497	7619	325	610	2241	2222
Latin America & Caribbean	4055	3216	39	31	638	1120
United States	7652	6177	252	1124	2166	3004
	<u>32318</u>	<u>29156</u>	<u>930</u>	<u>2362</u>	<u>7735</u>	<u>10608</u>