

a thing like one of those theatrical telephone tubes to hear the echoes."

"And was the condition of your lungs to his satisfaction?"

"Eminently; he said I was as sound as a bell. Then he made me hop about the room like a one-legged duck. Then he listened for the music again and declared my heart to be perfection. If I may believe the medical Johnnie, I have no need to make my will for the next twenty years. In fact, as the doctor bade me adieu, he predicted that I should be on the books of the company until I was eighty."



### THE ASSURED SATISFIED. THE COMPANY GRATIFIED.

ORILLIA, December 10th, 1898.

W. H. HILL, Esq.,

Manager Central Ontario,

Peterboro, Ont.

Policy 1035.

DEAR SIR,

I am in receipt of your favor of the 9th enclosing me a cheque for \$1447.90, in payment of matured endowment policy No. 1035. I gave my application for this policy on the 18th of November, 1873—twenty-five years ago, when the annual income of the Company was only \$48,210.93 as per statement of that year. I notice that last year the income of the Sun Life of Canada amounted to \$2,238,894.74. This I consider remarkable progress and accounts to some extent for the very satisfactory results I have received under this policy. The bonus additions averaged almost \$18 a year from the year in which I entered, and this when compared with the results paid by most other companies is handsome indeed—especially so, seeing that my profits were declared every five years from the date at which I entered. Had I taken my policy on the Reserve Dividend plan, I am led to believe that the profits would have been considerably larger than even those which I have received. I never regret having entered the Sun Life of Canada, and as far as I am concerned the treatment I have received at the hands of the Company has always been exceedingly satisfactory to me. I have been fairly treated and I have received especially good results after being in the Company for twenty-five years.

Thanking you for past courtesies and wishing the most progressive company in Canada every success,

I am,

Very respectfully yours,

CHARLES JOSEPH KANE.

HAVE FAITH IN THE BOY.....*Elmira Facts.*

Have faith in the boy, not believing  
That he is the worst of his kind,  
In league with the army of Satan,  
And only to evil inclined;  
But daily to guide and control him  
Your wisdom and patience employ,  
And daily, despite disappointment  
And sorrow, have faith in the boy.

Have faith to believe that some moment  
In life's strangely checkered career,  
Convicted, subdued, and repentant,  
The prodigal son will appear;  
The gold in his nature rejecting  
The dark and debasing alloy,  
Illuming your spirit with gladness,  
Because you have faith in the boy.

Though now he is wayward and stubborn,  
And keeps himself sadly aloof  
From those who are anxious and fearful,  
And ready with words of reproof,  
Have faith that the prayers of a mother  
His wandering feet will arrest,  
And turn him away from his follies  
To weep out his tears on her breast.

The brook that goes dashing and dancing  
We may not divert from its course,  
Until the wild, turbulent spirit  
Has somewhat expanded its force;  
The brook is the life of the river,  
And if we the future might scan,  
We'd find that a boisterous boyhood  
Gave vigor and life to the man.

Ah! many a boy has been driven  
Away from the home by the thought  
That no one believed in his goodness,  
Or dreamed of the battle he fought,  
So if you would help him to conquer  
The foes that are prone to annoy,  
Encourage him often with kindness,  
And show you have faith in the boy.

Have faith in his good resolutions,  
Believe that at last he'll prevail,  
Though now he's forgetful and heedless,  
Though day after day he may fail,  
Your doubts and suspicious misgivings  
His hope and his courage destroy;  
So, if you'd secure a brave manhood,  
'Tis well to have faith in the boy.

\*\*\*

Teacher (angrily)—Why don't you answer my question, Bobby? His Brother Tommy (answering for him)—Please, sir, he's got a peppermint in his speech.