manners and customs of the people with whom they came in contact. To Cartwright must be given the additional praise of saying that he seemed to be one of those few white men who understood how to approach natives and win their confidence.

Immediately on the arrival of the partners, Lucas went north and returned with a family of Eskimo, who nearly ate the post out of supplies during the winter. Fortunately they were not over-dainty in their choice of provisions, any more than the modern Eskimo. Cartwright speaks of giving them, when the supplies were low, "a skin bag filled with seal's phrippers (flippers), pieces of flesh, and rands of seal fat; it was a complete mixture of oil and corruption with an intolerable stench, and no people on earth, I think, except themselves, would have eaten the contents."

The following July, a considerable number of Eskimo appeared in the harbour. Cartwright, in order to inspire confidence in them, went boldly over to the island where they were encamped, sent his people away, and began trading with them alone. The Eskimo responded nobly to such treatment, and he never had any serious trouble with them, although his immediate predecessor (Darby) had been forced to abandon the post on account of their aggressiveness. Cartwright himself attributed his success in dealing with the Eskimo to his always treating them fairly and firmly. He never allowed them to cheat or rob him, and on the other hand was careful to see that they were always satisfied. A finishing touch was his habit of entering into their sports and games with as much zest as they showed themselves. Here his strong physique stood him in good stead.

In a quaint rhyming letter to his brother Charles, Cartwright describes his relations with the Eskimo:

"The Eskimo from ice and snow now free,

In shallops and whale boats go to sea;

In peace they rove along the pleasant shore,

In plenty live nor do they wish for more.

Thrice happy race; strong drink nor gold they know;

What in their hearts they think, their faces show.

Of manners gentle, in their dealing just,