

## Table of Contents

**Executive Summary** . . . . . 4

**Southwestern Pennsylvania**

Introduction . . . . . 5

Demographics . . . . . 5

Employment and Education . . . . . 6

Hospitals, Health Systems, and Networks . . . . . 6

Health Maintenance and Other Managed  
Care Organizations . . . . . 11

Non-Hospital Care Providers . . . . . 12

Group Purchasing Organizations . . . . . 13

Wholesalers, Distributors, and  
Manufacturer's Representatives . . . . . 14

Medical Device and Pharmaceutical  
Manufacturers . . . . . 15

Veteran's Administration Health Care . . . . . 16

Health Care Consultants . . . . . 17

Regional Professional Societies . . . . . 17

**Northwestern Pennsylvania**

Introduction . . . . . 18

Demographics . . . . . 18

Employment . . . . . 19

Hospitals, Health Systems, and Networks . . . . . 20

Health Maintenance and Other Managed  
Care Organizations . . . . . 24

Non-Hospital Care Providers . . . . . 24

Group Purchasing Organizations . . . . . 24

Wholesalers, Distributors, and  
Manufacturer's Representatives . . . . . 24

Medical Device and Pharmaceutical  
Manufacturers . . . . . 24

Health Care Consultants . . . . . 24

Regional Media . . . . . 25

Regional Professional Societies . . . . . 25

**West Virginia**

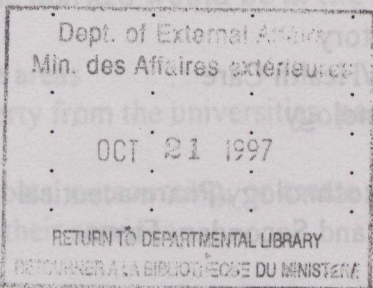
Introduction . . . . . 26

Demographics/Employment/Education . . . . . 26

Geography . . . . . 27

Hospitals, Health Systems, and Networks . . . . . 28

Health Maintenance and Other Managed  
Care Organizations . . . . . 31



43-280-265