I) CHILE - BASIC NUMBERS

1. CHILE'S GROSS DOMESTIC PRODUCTION

Chile's GDP for 1990 is estimated to reach 23 billion usd. The average annual growth rate for the GDP in the last 10 years has been 4 %.

The per-capita GDP for 1990 should reach 1,700 usd, as compared to 1,447 usd for 1970 and 1,556 usd for 1980.

Table Nr. 1 shows the growth history of both the GDP and the industrial production.

2. INDUSTRIAL PRODUCTION

Industrial production should reach around 4.8 billion usd in 1990. The average annual growth rate for Industrial Production in the last 10 years has been 3,3 %.

Throughout the last decade, the industrial sector, as a percentage of the GDP, fluctuated between 19% and 21%. This figure is lower than the 25-26% reached in the late sixties.

The food industry is the mayor player in the Chilean industrial production:

INDUSTRIAL PRODUCTION (Millions of US\$ of 1989)

Sub-Sector **************** Foodstuff & Wine Textiles & Shoes Wood & Paper Prod. Chemicals, Oil & Rubber Non-Metalic Minerals Manuf.	1986 GDP ******** 1,105 423 627 993	% ****** 29% 11% 16% 26%	1990 GDP ******* 1,398 535 793 1,256
Metal Industry Other manufactures	172 512 14	4% 13% 0%	218 648 18
TOTAL INDUSTRY ***********************************	3,846	100%	4,866

Source: Input-Output Matrix, Central Bank, 1990 Note: 1986 percentages have been applied to 1990 GDP.

The above-mentioned output is generated by approximately 25.500 companies, out of which less than 1% are big companies (more than 6 million usd annual sales), less than 2% are medium companies (more than 1,5 million up to 6 million usd annual sales), and 97% are small companies (less than 1,5 million usd annual sales).