REPORT 4 88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

Page 75

POST : 327-RABAT

003-GRAINS AND DILSEEDS

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

THE SIGNING OF A PROTOCOL AGREEMENT BETWEEN A CANADIAN COMPANY AND THE MINISTRY OF COMMERCE FOR THE SUPPLY OF VEGETABLE DIL.

THE IMPLEMENTATION OF THE ACTIVITIES UNDER THE PROTOCOL.

POST WILL PREPARE WHEAT MARKET REPORTS WITH THE HOPE THAT THE CWB WILL, WITH THE RECENTLY ANNOUNCED PRICE SUPPORT PROGRAM, BE ABLE TO TAKE A SHARE OF THIS MARKET.

ANTICIPATED RESULTS:

ENSURE THAT THIS CANADIAN COMPANY IS IN A PRIVILEGED POSITION WHEN BIDDING ON UPCOMING TENDERS.

INITIAL SALES OF SOME CDN \$20M IN THE FIRST YEAR WITH POSSIBILITIES OF SALES REACHING CDN \$100M IN SUBSEQUENT YEARS.

PERHAPS CWB COULD BE ABLE TO INTRODUCE THE HY320 IN THE MOROCCAN MARKET.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 ASSISTS AGDEVCO IN IMPLEMENTING ACTIVITIES UNDER

THEIR PROTOCOL AGREEMENT BETWEEN THEM, O. C. P. AND

THE MINISTRY OF COMMERCE.

QUARTER: 2 AUCUNE ACTIVITE PLANIFIEE POUR CETTE PERIODE.

QUARTER: 3 NO PARTICULAR ACTIVITIES PLANNED.

QUARTER: 4 ----

QUARTERLY RESULTS REPORTED:

AGDEVCO UNABLE TO FULFILL ITS OBLIGATIONS UNDER THE PROTOCOLE, WE PREPARED A DETAILED OIL & OILS-EEDS REPORT BE DISTRIBUTED TO THE INDUSTRY NEXT QUARTER, ASSISTED QUEMONT-AGRA IN STUDY FOR SEED CRUSHING PLANT.

LE RAPPORT SUR LE BLE ET LES CEREALES A ETE COMPLETE.

VISIT TO MOROCCO BY AGDEVCO'S PRESIDENT WHO UNDERTOOK TO PURSUE MARKET OPPORTUNITIES FOR VEGETABLE OIL. A CIDA FOOD AID AGREEMENT WAS SIGNED (WHEAT-\$5M).