

Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: LATIN AMERICA-CARIBBEAN

Mission: 657 KINGSTON

Market: 257 JAMAICA

Sector: 007 POWER & ENERGY EQUIP. & SERV.

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	29.00M	\$ 22.00M	\$ 19.20M	\$ 28.50M
Canadian Exports \$	5.00M	\$ 3.70M	\$ 2.70M	\$ 1.10M
Canadian Share of Import Market	17.20%	16.80%	14.00%	3.80%

Major Competing Countries

Market Share

i) 577 UNITED STATES OF AMERICA	060 %
ii) 051 UNITED KINGDOM	009 %
iii) 237 ITALY	004 %
iv) 265 JAPAN	004 %

Cumulative 3 year export potential for CDN products in this Sector/Subsector: 5-15 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are good market prospects

Current Total Imports

	In Canadian \$
i) DISTRIBUTION EQPT.	\$ 4.00 M
ii) TRANSMISSION EQPT	\$ 4.00 M
iii) CONSULTING SERVICES	\$ 2.50 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: POWER IV PROJECT
Approximate Value: \$ 40. M
Financing Source: 001 IBRD
For further info. please contact:
M P WHALEN (809) 926-1500

ii) Project Name: BACK RIO GRANDE HYDRO PROJECT
Approximate Value: \$ 65. M
Financing Source: 003 IADB
For further info. please contact:
M P WHALEN (809) 926-1500