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Exp Farm

**Facts.** Notwithstanding the viciously untrue statements persistently put out by the "Newfane Perjurer," the following facts cannot be truthfully denied.

The De Laval machines **WERE** awarded the **ONLY** Gold Medal for cream separators at the Pan-American.

The De Laval machines **WERE** awarded the Grand Prize (Highest Award) at Paris 1900. (See advt. on another page).

The letter from the Model Dairy management and employees **WAS** written Oct. 21st.

The official skimming record of the De Laval machines during its allotted run **WAS .0161**.

The highest test of skim milk of the De Laval **WAS .08** at 3,800 revolutions.

The official skimming record of the U.S. machine during its allotted run **WAS .0543**.

The De Laval machine at Buffalo **WAS** run by the employees of Model Dairy only.

The De Laval machine **WAS** in every instance (except one, and that one at 3,800) run at regular advertised speed of between 5,600 and 6,000.

The U.S. machine **WAS** run, washed and handled during the entire test by one Chapman, a U.S. employee, bowl balancer and separator expert.

The U.S. **WAS** run at an excessive speed (11,000 to 12,000), **SHORT CAPACITY** and **THIN, UNCOMMERCIAL CREAM**.

The highest skim-milk test of the U.S. **.27 AT 12,000 REVOLUTIONS PER MINUTE**.

The De Laval machine **WAS NOT** returned to Works to be rebuilt.

The U.S. **WAS** changed twice before they could accomplish any better skimming than by old fashioned setting pans.

The De Laval machine **WAS NOT** an especially selected one; neither was there any time taken to adjust it.

Engineer Downey **WAS** present during every run of the U.S. machines.

The De Laval **WAS NOT** replaced by the U.S., neither did the De Laval at any time run unsteady.

The De Laval **IS** used by every prominent and successful creamery and dairyman in every country on the Globe.

The U.S. is used **ONLY** as a rule by a few unknown and misguided dairymen who have purchased them through a mistaken notion of "cheapness."

**The statements herein contained can be substantiated in every instance.**

## THE DE LAVAL SEPARATOR CO.

NEW YORK  
CHICAGO  
SAN FRANCISCO

77 YORK STREET  
TORONTO

MONTREAL  
WINNIPEG  
PHILADELPHIA