

Do not fail to Read the opening chapters of BRETON MILLS, the Greatest of Serials in next weeks Gazette.

The Saturday Gazette.

Our Great Copyright Story, BRETON MILLS, will be commenced next week.

Vol. I.--No. 37.

ST. JOHN, N. B., SATURDAY, JANUARY 14, 1888.

PRICE 2 CENTS.

JOYOUS CHRISTMAS.

THE ATTENTION OF ALL IS DIRECTED TO OUR LARGE STOCK OF GOODS

Suitable for Christmas Presents. ESTEY, ALLWOOD & CO., PRINCE WILLIAM STREET, SAINT JOHN, N. B.

NOW OPEN AT 87 CHARLOTTE ST. MURDOCH'S NEW FRUIT

Confectionery Store. All kinds of New and Choice Fruit and Confectionery constantly on hand. JOSEPH A. MURDOCH. 7 CHARLOTTE ST., ST. JOHN, N. B.

ANNEXATION AN EVIL.

A CORRESPONDENT'S EXCELLENT LETTER ON THE SUBJECT.

He Gives Some Hints to Check for Those Who Would Sell or Give Away Their Country.

The resident of New Brunswick who favors commercial union, or reciprocity with the United States must be simple minded or un patriotic. I use the word "reciprocity" to mean absolute not partial reciprocity. By partial reciprocity I mean the kind that existed a few years ago. For that it is utterly useless to hope or even to wish--the United States will have none of it. The distinction, as I understand it, between commercial union and absolute reciprocity is this: commercial union means the adoption of the tariff of the United States against all other parties, and the perfectly free interchange of all commodities of whatever origin between the United States and Canada--just the same as exists between the different States and territories of the Union. By reciprocity is meant the equally free interchange of all commodities that have their origin and structure in the States and Canada, and nothing more. Practically, so far as trade is concerned, there would be no difference between the two systems. Under commercial union there could nothing be made out of the importation of foreign goods for transfer from one side of the line to the other; for the same duty would be paid by each party. Foreign goods could be placed in New York as cheaply as in St. John, and vice versa. The only profit, then, that could arise, must be in native goods. Under reciprocity foreign goods would not be allowed to enter either country without duty, which would practically prevent the trade.

To make money in trade, of course, goods must be sold at a profit. The aggregate profit depends upon the amount of goods plus the profit upon them. A man who sells \$1,000,000 a year can live on a smaller profit than the man who sells but \$25,000 a year. Selling at a smaller profit increases the larger trader's sales. This increase of sales must be subtracted from the trade of the smaller dealer. This increase of the larger and decrease of the smaller will inevitably eventuate in the total loss of trade by the smaller dealer, and result in his failure. This has proved true in hundreds of cases. Look at the immense stores in all the large American cities, and then hunt up the smaller stores. The latter are growing less and less in number every year. Because the big concerns can and do undersell them; and people buy where they can buy cheapest. What is true of the mercantile line is equally true in the manufacturing line. To manufacture anything you must have a strong financial backing. Time was when a dozen or twenty looms could be profitably employed. But to-day hundreds or thousands of looms must be employed if money is to be made. Time was when one set of machinery could be profitably employed in a machine shop; but to-day these single sets must be duplicated many times if wealth is to grow out of their use. The tendency of the times is to concentrate business in the hands of the large business houses. Whether this be right or wrong, it is the fact. True this is not so apparent in new countries, and Canada may be called such, from a business point of view, though an observant eye can detect it here in St. John. Two or three dry goods stores are gradually drawing to themselves all the trade in that line here. Nations are really large business houses. Most of the legislative enactments have reference to some form or other of business. The commercial laws of a nation are for the aggregated people what the rules of a business house are to it. It would be simple suicidal nonsense for a \$10,000 man to attempt an active competition with Jordan, Marsh & Co., of Boston, or with the successors of A. T. Stewart in New York. The \$10,000 man would last his money in a very brief period, and then have \$10,000 worth of experience, that would have no market. It seems to me that the man or set of men in the Dominion who propose, by reciprocity, to place Canada in competition with the United States, in business are as big simpletons as the \$10,000 man in the above illustration. Either this or they are trying, for a consideration, to secure the Canadian market for the American manufacturers. Why figure only a little, and y'll see how it will end. I have not at hand the data for accurate statement; but a supposed case will answer just as well. In the United States we will say there are \$1,000,000,000 invested in manufacturing enterprises--(this is under the fact) in Canada there are \$100,000,000. The U. S. manufacturer makes more goods by \$200,000,000 a year than the home market calls for. Upon their surplus goods

Continued on eighth page.

TURNER & FINLAY.

CABLE REPEAT ORDERS.

NEW FOREIGN GOODS

NOW OPENING.

ANNUAL CHRISTMAS SALE!

We are determined to offer in this Sale some of the most pronounced Bargains ever placed before the public.

Elegant and Useful Gifts!

One case Black Silks, 75c. to \$2.50 per yard. One case Ladies' French Kid Gloves, in Black, Tans, Browns, Slatas, at only 85c. per pair. Two cases Black and Colored Silk Plushes, 75c. \$1.00, \$1.50, \$2.20, in Cardinals, Garnets, Ruby, Navy, Browns, Peacock, Terra-cotta, Heliotrope, Gobe-lin, Blue.

FUR DEPARTMENT.

Astrachan Jackets and Fur-lined Mantles.

We are now showing in this department the largest assortment of Furs ever offered in this City. 5 per cent. discount for Cash. LADIES' ASTRACHAN JACKETS, \$30.00 to \$45.00. FUR-LINED CIRCULARS and DOLMANS.--Newest Shaper.

We have the largest stock in the City to select from, and in prices are second to none. We allow FIVE PER CENT. DISCOUNT FOR CASH.

SPECIAL LINES IN

Dress Materials

15c., 20c., 25c., 30c., 35c.

JACKET CLOTHS,

Blankets, Flannels, Underwear.

A Beautiful Assortment of the Latest Novelities in Linen Napkins, D'Oylies and Table Cloths, LOON DANASK, HESSIANS.

Kid Gloves, Scarfs,

Silk Handkerchiefs.

Wonderful Bargains!

IN STOCK THIS DAY

FRENCH KID GLOVES, 4 Buttons,

in Black, equal to any \$1.50 Glove, at only 85c. per pair.

FOR "THE AMANDINE."

and will give a second pair to any buyer who may get a defective pair, to any Josephine Kid Glove, and little over half the cost.

button FRENCH KID GLOVE, Dark Colors and Black, never ever shown in St. John, at 60c. per pair.

and Boys' Scarfs,

the Value--25c. 30c. 35c. and 50c. all laid out on our Centre Counter. Also,

and Boys' Silk Handkerchiefs,

SHORT BROCADED AND EVERY NOVELTY OF THE SEASON.

75c. 85c. 90c. \$1.00 and up.

DOZENS TO SELECT FROM.

KING STREET,

TURNER & FINLAY.

AN AMERICAN SERIAL!

"THE BRETON MILLS."

A Romance of New England Life.

BY CHARLES J. BELLAMY,

Editor of the Springfield (Mass.) Daily News.



The above sketches, taken from among the Pictures appearing in the Story, will sufficiently indicate the Character of the Illustrations.

COPYRIGHTED AND ILLUSTRATED.

This paper will shortly begin the publication of a Serial Story with the above title, and of intense interest. Each chapter is alive with excitement and the plot moves on with a power and spirit which will, we believe, make this one of the most acceptable serials we have ever offered in these columns.

THE BRETON MILLS

Is a story that will satisfy the popular demand for intense interest in each installment. The scene is laid in a New England factory village. Both the employing class and the class of the employed furnish actors in the thrilling romance, and the reader's interest will be closely held all through the changing scenes of the story. While not taking sides on the questions interesting working people, which are touched upon in the story, the author dissects the pathetic elements of the life of the poor with fearless hand. Still his romance, after all, is a romance of love, and all else in the story is only introduced to solve the problem of one man's devoted and faithful nature.

ILLUSTRATED BY CUSACHS

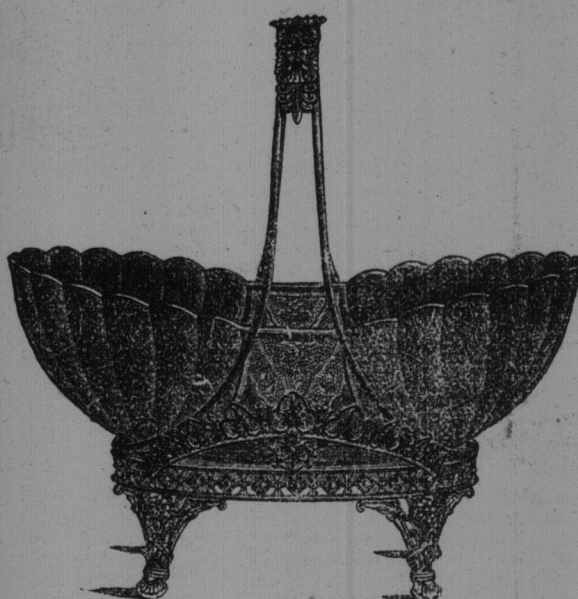
And copyrighted under a special arrangement with the author.

Look Out for the Opening Chapters in this Paper!

NEXT WEEK! NEXT WEEK!! NEXT WEEK!!!

The Genuine Acme Skates.

The Only Reliable SELF-FASTENING SKATE in the Market.



SILVER PLATED WARE,

English and American Patterns

CONSISTING OF

- BREAKFAST CASTERS, TABLE CASTERS, INDIVIDUAL CASTERS, CAKE BASKETS, NAPKIN RINGS, CHILD'S SETS, MUGS, CALL BELLS, Etc., Etc.

BEST QUALITY. LOW PRICES.

T. McAVITY & SONS, 13 King Street, St. John. N. B.