

ilton." He made but one speech in all his legislative career and it lasted scarcely more than seven minutes, but for one hundred years men have been trying to find out where he got that speech. It was pat. It hit the nail on the head. It brought down the house. It was the incarnation of quality. They say that "lightning never strikes twice in the same place." The reason for this strange fact is that the lightning does its work so thoroughly the first time that there is no particular need why it should come back and repeat the operation. Quality! The thing which is easy to write is hard to read and that which is hard to write is easy to read. The reason? Quality or the lack of it.

VI. Tact. "Tact" is another word for "good horse sense." Some folks call it "gumption." It is an article which nobody ever found at a reduced price on a bargain counter or tied with blue ribbon to a college diploma. President Webb, of Mississippi College, was seated in his office one day when a certain youth entered, and, in an embarrassed manner, vouchsafed the information that he would like to "take" a college course. The president inquired, "How much do you know" and the youth replied. "I don't know nothing." Thereupon President Webb arose and extending a glad hand to the applicant for collegiate privileges and honors, exclaimed: "Sir, I am glad to welcome you to the courts and corridors of this noble institution. You are welcome. Thrice welcome! Your prospects are bright! It takes the average young man in this university four years to find out that he 'don't know nothing.'"