

**Responses to Public Consultations on Canada - Central America Free Trade Negotiations
January - February 2001
Volume I**

**Réponses aux consultations publiques en vue des négociations de libre-échange Canada - Amérique centrale
janvier - février 2001**

34	<p>El Correo (Canada Post Int'l. Ltd.) Mr. Rolf Bischoff Postal Affairs Consultant Guatemala</p>	Jan 31. 2001	Consulting	For	<p>Objectives: FTA should allow Canadian companies to enter CA4 market with less restraints, tariffs and complications for investment and trade in goods and services. Obtain a fair deal for both Parties including clear rules and a neutral arbitrator.</p> <p>Priorities: Closely examine existing laws and practices which impact business and investment such as customs procedures and regulations; property laws (patents, trademarks, IP, real estate); banking system and economic policies; and tax laws.</p> <p>Concerns: Widespread corruption at all levels of government and private sector; vulnerability to government/political intervention as new governments may not always honour contracts of previous government; ineffective justice system with a very high crime rate; high level of poverty and illiteracy; and cultural differences in business practices and administration.</p>
35	<p>Electro-Federation Canada Mr. Doug Baldwin President and CEO Mississauga ON</p>	30 Jan. 2001	Association/ Electronics & communication	For	<p><i>(General)</i></p> <ul style="list-style-type: none"> - Members support FTAs in the Americas. - Have no objections or advice at the moment.