

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 347-RIYADH

005-COMM. & INFORM. EQP. & SERV  
SAUDI ARABIA

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----	INTRODUCE CANADIAN MANAGEMENT CAPABILITIES TO SAUDI HEALTH AUTHORITIES	3 - 3 NEW AGENCY AGREEMENTS
QUARTER: 2 -----	RECENTLY CONCLUDED AGENCY AGREEMENTS TO INTRODUCE CANADIAN EXPERTISE IN SAUDI	2 - 3 AGENCY AGREEMENTS WITH SAUDI COMPANIES
QUARTER: 3 -----	CANADIAN COMPANIES TO BE INVITED TO PARTICIPATE IN	ALLOW CAN COMPANIES TO PARTICIPATE IN THE UPCOMING TENDERS
QUARTER: 4 -----	AND PRIVATE HOSPITAL TENDERS FOR MEDICAL EQUIPMENT	IDENTIFY PROJECTS FOR CANADIAN COMPANIES IN
TRACKING:	INTRODUCE CANADIAN MANAGEMENT CAPABILITIES TO SAUDI HEALTH AUTHORITIES	INCREASE AMOUNT OF TRAINERS UP TO 1,700 BY
TRACKING:	RECENTLY CONCLUDED AGENCY AGREEMENTS TO INTRODUCE CANADIAN EXPERTISE IN SAUDI	RECEIVE REQUEST FOR ESTABLISHMENT OF POLYTECHNICAL INSTITUTE
TRACKING:	CANADIAN COMPANIES TO BE INVITED TO PARTICIPATE IN	ESTABLISHMENT OF POLYTECHNICAL INSTITUTE
TRACKING:	AND PRIVATE HOSPITAL TENDERS FOR MEDICAL EQUIPMENT	FOR JORDAN ENGINE COMPANY WORK FOR VARIOUS
TRACKING:	RECENTLY CONCLUDED AGENCY AGREEMENTS TO INTRODUCE CANADIAN EXPERTISE IN SAUDI	TO ENABLE CAN COS TO BID ON NON AND OTHER PUBLIC AND PRIVATE HOSPITALS
TRACKING:	CANADIAN COMPANIES TO BE INVITED TO PARTICIPATE IN	FOR JOINT BIDS
TRACKING:	AND PRIVATE HOSPITAL TENDERS FOR MEDICAL EQUIPMENT	INCREASE THE ASSOCIATION OF CANADIAN FIRMS
TRACKING:	RECENTLY CONCLUDED AGENCY AGREEMENTS TO INTRODUCE CANADIAN EXPERTISE IN SAUDI	OBTAIN FROM NON HOSPITAL MANAGEMENT AN O. L. N. CONTRACT IN KINGDOM IN ASSOCIATION WITH LOCAL
TRACKING:	CANADIAN COMPANIES TO BE INVITED TO PARTICIPATE IN	ESTABLISH 3 MEN VARIOUS DISTRIBUTION-SHIPS
TRACKING:	AND PRIVATE HOSPITAL TENDERS FOR MEDICAL EQUIPMENT	TWO INVITATIONS TO BID
TRACKING:	RECENTLY CONCLUDED AGENCY AGREEMENTS TO INTRODUCE CANADIAN EXPERTISE IN SAUDI	ESTABLISHMENT OF CANADIAN JOINT VENTURE
TRACKING:	CANADIAN COMPANIES TO BE INVITED TO PARTICIPATE IN	FOR JOINT BIDS
TRACKING:	AND PRIVATE HOSPITAL TENDERS FOR MEDICAL EQUIPMENT	INCREASE THE ASSOCIATION OF CANADIAN FIRMS
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