

TRADE TRACKING SYSTEM

98/03/10

WORKLOAD AND OFFICER SUMMARY  
ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1988

REGION : LATIN AMERICA & CARIBBEAN

LATIN AMERICA & CARIBBEAN

	NUMBER	CANADA	LOC-TERR	PERSON-DAY
A. EXPORT/TRADE/POLICY ENQUIRIES	4792	16.90	23.08	13.13
FROM TERRITORIES :	3828	9.96	26.98	8.89
B. VISITS TO CLIENTS IN TERRITORY	4204	11.51	12.93	7.12
C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS				
FAINS :	36	3.13	4.48	2.23
MISSIONS :	41	5.85	4.58	3.00
CONFERENCE SEMINARS :	32	1.07	1.83	8.86
OTHER :	63	0.77	1.64	8.72
D. COMMERCIAL/ECONOMIC				
REQUESTED :	92		4.09	2.25
INITIATED :	160		2.29	3.31
E. COMMUNICATIONS ACTIVITY	14		0.45	0.60
F. INVESTMENT ENQUIRIES				
CANADA :	61		0.32	0.38
TERRITORIES :	87		0.90	0.44
G. TECHNOLOGY INFLOW PROGRAM ENQ'S	3	0.00	0.00	0.00
CONNECTIONS ARRANGED :	20	0.01	0.23	0.69
H. PARTICIP'TN IN PROG-REL EVENTS OUTSIDE POST :		3.00	3.38	3.95
I. SERVICE REQUESTS FROM GOV'T SOURCES				
HGO :	14	0.96	0.41	0.28
HOST GOVERNMENT :	70	2.40	0.41	0.78
OTHER DEPARTMENT :	141	2.96	1.79	0.18
PROVINCES/MUNICIPALITIES :	69	1.66	1.35	0.87
J. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.		10.37	1.25	1.00
LEAVE, PROFESSIONAL DEVELOP.		6.81	8.54	1.72
K. SERVICE TO OTHER MISSION PROGRAMS		5.28	0.45	1.87
**** TOTALS ****		88.91	39.90	53.00

LCT

LST

BRIDGETOWN  
GUATEMALA  
HAVANA  
KINGSTON  
MEXICO  
PORT OF SPAIN  
SAN JOSE

BOGOTA  
BRASILIA  
BUENOS AIRES  
CARACAS  
LIMA  
SANTIAGO  
SAO PAULO

NUMBER OF BUSINESS VISITORS FROM CANADA : 657  
FROM TERRIT : 1042

NUMBER OF BENS APPLICATIONS COMPLETED : 60

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 21  
- LOCALLY-ENGAGED : 11