

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for SUB-REGION: EUROPE WEST

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries	from Canada	11.8	0.0	25.9	0.0	18.91	5312 (Enquiries)
	from Territory	6.3	0.0	19.1	0.0	12.70	5300 (Enquiries)
B. Export Promotion Projects and Events		7.8	0.0	7.8	0.0	7.97	614 (Projects/Events)
C. Other Trade Development Activities		9.7	0.0	10.7	0.0	10.42	
D. Promotional Projects		8.6	0.0	8.6	0.0	8.77	190 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	4.8	0.0	1.5	0.0	3.28	665 (Enquiries)
	from Territory	8.0	0.0	4.0	0.0	6.20	945 (Enquiries)
F. Service to Government	External Affairs	9.4	0.0	6.0	0.0	7.94	653 (Reports)
	OGDs, Provinces, ETC	8.4	0.0	3.8	0.0	6.34	679 (Contacts)
G. Administration	Program Management	12.3	0.0	3.9	0.0	8.40	
	Leave, Professional Dev.	6.5	0.0	6.9	0.0	6.83	
Total TID Program		93.6	0.0	98.2	0.0	97.76	
H. Other Programs		6.3	0.0	1.8	0.0	4.24	

Canadian Business Visitors: 1807  
Local Business Visitors: 2055

Trade Officers: 102  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS