

We are preparing a large list of foreign names for our own use. Next month we will send to each of these a copy of this paper. Collectors desirous of obtaining a foreign correspondence could probably secure same by placing an ad in these columns.

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Is your ad in this paper. If not, why not.

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We want to exchange two copies with every philatelic paper published. As yet only a very few have signified their willingness to do so by mailing us their publication, notwithstanding the fact that we sent two marked copies of our first number to every publisher whose name we could find. Don't delay any longer but put us on your list at once.

TORONTO NOTES.

OPINION OF A TORONTO DEALER.

"Business has never been better for years" said one of the leading Toronto stamp dealers when asked if stamp trade was not falling off. "Do you know that for the fifteen years I have been in business I never seen people so hungry after good stamps and willing to pay good prices. Of course I find it difficult to get these rarities unless at high figures, but still in most cases these can be disposed of at a fair margin of profit; of course

the days for snaps in this town are over. There was a time here when I had the trade all to myself, now there are no less than a dozen making a living in stamps alone, although this makes competition very keen still indirectly I think we are benefited by it.

You know the business in stamps is altogether different than was the case some years ago, when the hobby was indulged in mostly by boys. At the present time most of my customers are men of fair means, I do not sell \$1 00 a week to young collectors."

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Clark's auction held in the Odd-fellows Hall on the 18th inst was a great success, over \$900 being realized. About 50 collectors were present although the buying was confined to about a dozen, low prices in almost every instance were realized.

The Canadian revenues especially were not sold but simply given away. Green Law stamps selling at about 70 per hundred. Everybody was delighted with their purchases as everyone secured snaps.

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C. A. Needham of Hamilton bought the pair of 12 penny Canadas at the Woodward sale in Boston for \$1850 and immediately turned round and sold them to the same firm for \$1500.

Have you sent in your subscription? If not, do so at once.