

:: Christmas Gifts for Music Lovers ::



LET SANTA CLAUS PUT MUSIC IN YOUR LIFE



WHAT can you give to a child that will be of more lasting benefit than a fine piano or player piano? Children hunger for music. Into the heart of each little one Nature implants a love of harmony unlimited in its possibilities for future culture and content. Only a very little cultivating is needed to insure beautiful, joyous lives.

No mother who has at heart the future welfare of her child will neglect its musical training. The musical home is invariably the home of good morals and refined tastes. The careful cultivation of musical knowledge will be reflected in the

sweetness of the children's faces, in softening of voices, and in refinement of manner.

In no other association than in music may mother and child breathe in closer companionship or with greater possibilities for influencing the child's future.

There are in this broad land thousands of earnest mothers who thus give liberally and unselfishly of their time—their reward is the life-long appreciation of loving, cultured sons and daughters so benefited, and in the knowledge of duty well done.

Especially if you have children in your home, a good piano should be there also.

O, DREAMER OF DREAMS

(By Glenn Ward Dresbach.)

O Dreamer of Dreams, have you heard men say,

"The glory of dreams must fade away?"

Then I know that you smiled, and I know that you said,

"Not until dreamers of dreams are dead."

O Dreamer of Dreams, have you heard men sigh,

"The palace of dreams must fall from on high?"

Then I know that you smiled and said as you thought,

"Not while a dreamer of dreams may build."

O Dreamer of Dreams, have you heard men say,

"The battle is lost ere it starts to-day?"

Then I know that you shouted out in your might,

"Not while a dreamer of dreams may fight."

O Dreamer of Dreams, have you heard men say,

"Even love turns from his own to-day?"

Then I know your heart crooned, as winds crooned above,

"Not while a dreamer of dreams may love."

CHRISTMAS PRESENTS FOR BABY

Bootees, beauty pins, bonnets, wool coats, socks, mitts, rattle, wool overalls, white rubbers, knitted skirts, rubber dolls, blocks, stuffed animals, feeding spoons, food push, silver mugs, baby plate, baby ring.

ODD AND INTERESTING FACTS

A set of 37 very remarkable ancient Greek surgical instruments has been

discovered near the site of Colophon, in Ionia, and are at present in England.

The instruments show a type of workmanship unequalled in any other extant specimens, and generally reveal the very great progress in surgery that the ancients achieved. The date, although somewhat uncertain, is probably near the first or second century A.D. It is possible, however, that it may have been before the Christian era.

With two exceptions the instruments are all of bronze.

Among some of the articles discovered were forceps for removing growths and arrow and lance heads from wounds; a contrivance for raising the depressed bones of the skull, and a remarkable instrument called a "drill bow," for performing a skull trephine.

An experiment was once made to see how fast a bee could fly. The hive was attached to the roof of a train, which attained a speed of 30 miles an hour before the bees were left behind.

AN UP TO THE MINUTE PIANO STOCK

The Willis Piano company have just received a shipment of a carload of pianos, consisting of 21 instruments, and have two more cars on the way.

The pianos received are all exhibition stock which are exceptional in finish, some being the new satin finish with full bronze plate top, maple bushing pin block-patent repeating brass flange action, nickel hammer rail, also equipped with patent Agraffe tone purifier, which makes the tone of the Willis piano so rich and sweet. A rigid insistence upon quality of tone, character, workmanship and beauty of case has maintained Willis' pre-eminence for forty years and has the distinction of being known all over the Dominion as "Canada's best piano."

Since the company have opened a branch in this city with Mr. W. M. Howe as manager, an immense trade has been worked up in the province for Willis instruments. Recently a sale has been made to Justice Meredith, chief justice of Ontario, also to the College of Agriculture at Vermilion, Alberta; the Strathcona University at Edmonton, and Ladies' College at Red Deer. This firm is sole distributors in Canada for the Knabe piano, which, for 80 years has been known as the world's greatest piano. These instruments are shown at the Calgary show rooms. Before selecting your Christmas present it would be well to give Mr. Howe a call for he can supply you with an instrument on exceptional terms.

OLDEST PIANO FIRM IN CALGARY

Hardy and Hunt are the oldest piano dealers in the city. The firm started business in Calgary in 1904, and is the only firm in business here today that was in the piano trade under its present management at that time.

This firm has handled the Steinway and Nordheimer pianos since 1908, and for some years have been the sole agents in southern Alberta for the Twentieth Century Sherlock-Manning pianos.

The firm has moved to its new home at 216 Eighth Avenue West, where it will be in better touch with the music-loving public and will have much larger ware-room space in which to display its fine assortment of pianos.

Hardy and Hunt handle pianos, piano-players and rolls exclusively, and their house is the only one in Calgary which devotes its attention to this line alone. This undivided attention probably accounts for the fact that the firm has been so popular and successful.

A SPLENDID CANADIAN BUILT PIANO

W. M. Howe, manager of the local branch of the Willis Piano company, of Montreal, has developed a splendid trade in this territory. The Willis piano, known as "Canada's best," has created a most favorable impression in musical circles on account of its beautiful finish, its sweet, mellow, sonorous tone, and its light responsive touch. These instruments are sold direct from the factory to the purchaser through Mr. Howe's agency. Special war prices are an inducement added to the other attractions of the Willis.

The Willis piano is a household favorite throughout Canada. The factory is the largest of its kind in Canada, and is working overtime filling

orders for delivery in Canada.

A special holiday stock is being placed in the showrooms at the corner of First Street East and Sixth Avenue.

These new instruments are built in all the latest designs in walnut, mahogany, cypress, and beautiful satin finish.

The Willis company is the sole Canadian distributor of the famous "Knabe" pianos.

The Willis automatic player piano is one of the most thoroughly equipped and latest improved players in Canada. Its construction is substantial and perfect, and its tone is full, rich and mellow.

NEW EDISON PHONOGRAPH

If you have not paid a visit to the new phonograph parlors opened lately by the Alexander Kay Piano company, you have missed an opportunity of hearing the latest in the famous Edison production, and we would highly recommend a visit to this firm before deciding on your Christmas purchases. You will be delighted with the Diamond Disc Phonograph, especially at the prices quoted by this firm.

CHRISTMAS PRESENTS FOR MOTHER

Tea apron, boudoir cap, leather bag, silver purse, silver tea service, fancy tray, cut glass, hand embroidered linen.

Don't Forget DADDY This Week

CHRISTMAS PRESENTS FOR BROTHER

Skates, hockey-sticks, hockey boots, sleigh, neck-tie, mitts, books, sweater, toboggan, bobs, mechanical toys, stick pin, watch, watch fob.



PIANO IN YOUR HOME?

A
Nordheimer or Sherlock-Manning Piano or Player-Piano

Will be delivered to you upon payment of a reasonable sum—small, if you like—the balance in monthly, quarterly or yearly instalments.

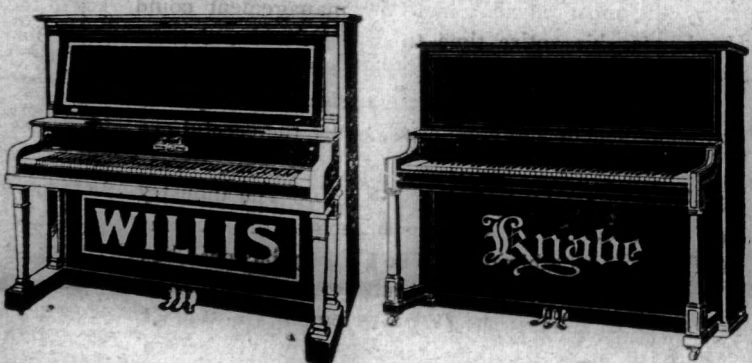
If you already own a piano we will take it in exchange for a Nordheimer or Sherlock-Manning Player-Piano, allowing you its full worth on the purchase.

Handsome Catalogue Free Upon Application

The Hardy & Hunt Piano Co., Ltd.
216 EIGHTH AVENUE WEST, CALGARY

Will all the gratifications of life there is none that is more rare or more easily attainable than the enjoyment of music in your home. Music soothes, delights, inspires. It makes you forget the common troubles of everyday life and raises your thoughts to higher ideas. Whether it is a piano, a player-piano, a Victrola, a gramophone, a phonograph, or any form of musical instrument—the beauties of true music will appeal to you.

By all means put music in your life. Buy some form of musical instrument, and buy it wisely as a permanent investment. There is no better way to make up your mind what you desire than by consulting the columns of The Standard.



TWO GREAT LEADERS,

WILLIS

INSTRUMENTS THE BEST IN CANADA

KNABE

INSTRUMENTS THE BEST IN THE UNITED STATES

WILLIS ART PIANOS

PEERLESS IN TONE AND FINISH

A rigid insistence upon quality of tone, character of workmanship and beauty of case has maintained WILLIS pre-eminence for nearly forty years, and has won the distinction of being known all over the Dominion as **Canada's Best Piano**.

WILLIS PLAYER PIANO

Metal action, six point motor exclusive to this Player, the Player built to stand all climatic changes, the Player that a child can operate, the Player that has that rich, clear, beautiful, mellow tone.

SPECIAL HOLIDAY SALE PRICES NOW ON

Quality considered, our prices are the lowest. Sold direct from the factory at factory prices. Middlemen's profit and agents' commission saved. Terms arranged to suit, large or small. Monthly, quarterly or yearly payments. We can save you at least \$100 on an instrument, and in addition give you the best made in Canada.

KNABE PIANOS

In uprights, grand models and the famous Knabe de Luxe Player. Knabe fame is based on Knabe merit. For nearly eighty years the Knabe has been known all over the civilized world as **The World's Best Piano**.

See these instruments displayed at our showrooms.

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is like June without Roses"

WILL THERE BE A

NEW SCALE
WILLIAMS

PIANO IN YOUR HOME THIS
CHRISTMAS?

The Joy-bringing Gift for All the Family. Makes the home brighter, the children happier and endures a lifetime. Only \$10 will put a piano in your home on Christmas Eve.

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Supper Every Night



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ment that every progressive
physician recommends.

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HAS THE MOST ATTRACTIVE
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Over 800 square feet of smooth, broad
floors, which, combined with good
music, makes this the most attractive
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THE SELF-SERVING SERVICE
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