

WIGWAMS, LARRIGANS.

MR. VROOM THE PIONEER WIGWAM MANUFACTURER OF CANADA.

He is also a partner in the manufacture of Carbonized Stone Pipe, Manufactured Near St. Stephen—A Description of His Large Business.

Mr. C. N. Vroom, whose portrait appears in today's Progress, is well known as the manufacturer of oil tanned larrigans, wigwam slippers and other specimens of light foot wear. He was born at St. Stephen, and has always lived there. He received a common school education in the town, and it might truthfully be said that he has grown up with the place. His first business experience was as a clerk in a grocery store on Water street, when he was 14 years of age, in the very building which he now occupies. He was engaged for three years in a book store, after which he became connected with the Courier newspaper. At the early age of 21 years he was appointed town clerk, which posi-



C. N. VROOM.

tion he held for six years, until he went to Milltown to keep books for Messrs. C. F. Todd & Sons, one of the largest concerns on the river. He left their employ to go into business with Mr. C. B. Eaton, as manufacturers of larrigans. A few years later Mr. Vroom bought out the whole business. At that time the firm only manufactured larrigans and moccasins. He immediately introduced the wigwam slipper, which has since become so popular all over the Dominion, and he might be called the pioneer of the wigwam trade in Canada, no other Canadian having engaged in the manufacture of wigwams until after he had put some of that class of goods on the market. He worked up an immense business in that line, making at times over 300 pairs per day, sending them to all parts of Canada.

Mr. Vroom has had as many as 40 hands employed at one time; generally between 25 and 30. As is pretty well known, wigwam slippers are for summer wear and larrigans and moccasins for winter. Mr. Vroom does an immense trade in the last two mentioned lines in the maritime pro-

vinces. Mr. Vroom keeps a close watch on the styles of the United States, keeps up with them, and is sometimes in advance of the manufacturers across the line. He has a patent on the method of decoration which he applies to the wigwam and Schoodiac slippers. The Schoodiac slippers are made in a peculiar style, so as to render them very comfortable, and they hold their shape better than the ordinary make of shoes, the idea having been originated by the foreman of his factory. Mr. Vroom keeps a traveller on the road in the maritime provinces all the time, and has selling agents in Quebec and Ontario. He has another agent who visits Manitoba, the Northwest Territories and British Columbia. It was only the other day that a traveller starting for Japan took with him samples of Vroom's celebrated wigwams. It should be mentioned that these goods are manufactured in all sizes—from infants' to the largest sizes.

Besides the above, Mr. Vroom is connected with another great industry. In 1886 he entered into partnership with Messrs. J. Littlefield and T. W. Baldwin, of Bangor, the firm to manufacture carbonized stove pipe, with factories at St. Stephen and Calais. The Maine gentlemen already have a factory at Bangor. Mr. Vroom is manager of the border business. The St. Stephen factory is located about half a mile down the river, in what is known as the old Short shipyard. It is an extensive one and connected with it is an immense storehouse. They keep on hand large quantities of the pipe, the sizes at present manufactured being 4, 6, 8, 10 and 12 inches. These pipes are all of round bore. The firm are putting in moulds to manufacture a 15 inch egg-shaped pipe. The St. Stephen factory is the only one of the kind in Canada. The demand for carbonized stove pipe is rapidly increasing. While wooden sewers have already become a thing of the past, this pipe in parts of the United States where it is known is rapidly taking the place of clay pipe for like purposes.

The material used in the manufacture of the pipe is a clean sharp sand, which is obtained a few miles from St. Stephen, mixed in certain proportions with the best American and English cement. This mixture is sufficiently softened to make it set, and is then, with heavy iron hammers, pounded solidly into steel moulds. This sets it compactly together, making a close-grained pipe, free from bubbles or air holes. The smooth steel core, around which it is pounded, is then drawn out, leaving the inside of the pipe perfectly smooth and uniform. The pipes are then set away in air-tight chambers which when full are closed. These chambers, containing 6,500 gallons each, are then filled with carbonic acid gas, and the process of hardening is so speedy that after standing over night subject to the action of the gas, the heaviest pipes, weighing about 150 pounds, can be safely handled and carried about. In these cham-

A POPULAR PHYSICIAN.

A PORTRAIT AND SKETCH OF DR. DEACON.

The Gentleman Who is Well Known and Liked on the Border—Chairman of the Local Board of Health and the Town Practitioner.

Dr. J. M. Deacon, of Milltown, is one of the youngest medical men in the province. He was born at DeWolfe corner, some eight or ten miles outside of St. Stephen; graduated at the university of Vermont, and began to practice his profession at Grand Manan six years ago. He remained there for three years, removing to Milltown in 1886, and staying there since.

Dr. Deacon is recognized as one of the most skillful medical men in Charlotte county, and he has a very extensive practice. He is chairman of the board of health for district No. 12, and is also the town physician. He is a prominent mason



DR. J. M. DEACON.

and knight templar, and is a member of the encampment of St. Stephen. He is as popular as he is skilled, and well deserves the success he has achieved.

A MODEL LIVERY STABLE.

Handsome Turn-outs to be Had at Whitlock & Co's.

Persons visiting St. Stephen, and desiring to secure a first-class team, should not fail to call at the establishment of J. T. Whitlock & Co. It is a general livery and boarding stable; is located on the east side of King street, and is a two-story building, with basement. There is a passage-way, with a gently sloping walk between the first story and the basement, in which all the horses are kept. There are seventeen single and four box stalls. Each stall is ventilated, there being a passage-way at the head of each, so as to "break the draft" from the opening which gives the ventilation. This is a splendid idea, much better than having the air fall directly upon the horses, as is the case in many stables, or in having no ventilation at all,

HE SELLS "PROGRESS."

And Keeps on Hand a Good Stock of Stationery.

Mr. G. S. Wall is one of the agents for Progress in St. Stephen. His store is on King street, a short distance from Water street. The writer had wanted to have a chat with Mr. Wall, but had to wait for more than half an hour, the latter and his assistant being very busy all the time waiting upon customers. Mr. Wall keeps a first-class general stationery store, and does an immense business in school-books. He also carries a fine line of fancy goods, in which department his trade is very considerable. He makes a specialty of pocket knives and razors, his stock being almost altogether made up of the goods of the best makers. Mr. Wall also carries a full line of toys, any one of which would gladden the heart of either boy or girl. He has also in stock a large quantity of room paper, from the cheapest to the most superior.

"I see that you also have on hand a stock of trunks and valises, Mr. Wall."

"Yes; we do quite a trade in trunks and valises. Our principle in every department of our business is 'quick sales and small profits,' which fact explains why we are so well patronized."

Mr. Wall showed the writer some specimens of fishing tackle equal to any to be found in any part of the province, and at astonishingly low prices.

"How does Progress take with the people of the border, Mr. Wall?"

"It is a big selling paper. This week we could have sold twice as many as were sent to us. The paper is becoming more popular with our people all the time. Already I have orders for a great many extra copies of the illustrated edition of the paper."

IRVIN'S GROCERY.

Quite a Family Trade Worked Up Within a Year.

Mr. Fred A. Irvin is the proprietor of a first-class grocery store in St. Stephen. He has only been in business about a year, but he is well and favorably known to the border people, having been for eight years in the establishment of Mr. A. H. Thompson.

Mr. Irvin's premises are in the Marks block, on Water street, and his commodious store is just what is wanted for his increasing trade. The stock includes provisions, groceries, fruits, confectionery, country produce of all kinds, crockery and glass wares, teas and coffees. Mr. Irvin has quite a reputation as the seller of an excellent quality of low-priced tea.

In answer to a question as to whether he had met with the success he had expected, Mr. Irvin said: "I have every reason to be satisfied with the trade I have done. Perhaps there is more competition in our trade than in any other in St. Stephen."

MAYOR OF ST. STEPHEN.

SKETCH AND PORTRAIT OF CHIEF MAGISTRATE GRIMMER.

Honored by His Native Town After an Absence of Many Years by Being Elected Mayor—Some of the Important Offices He Has Held.

The St. Stephen illustrated edition of Progress would be incomplete without a portrait of Mayor Grimmer, who so worthily occupies the chief magistrate's chair. It would be a waste of words to say that his worship is a handsome gentleman. The portrait which we publish leaves no doubt on that score.

He is the son of the late Mr. George S. Grimmer, of St. Andrews, so well and favorably known all over the province. Mayor Grimmer was born in St. Stephen on October 31st, 1858, and is, therefore, not yet 31 years of age. When he was only seven years of age his family moved to St. Andrews. He received some of his educa-



MAYOR GRIMMER.

tion at the grammar school of that town, and afterwards attended the N. B. University, graduating, in 1877, with the degree of B. A., and receiving, two years later, the M. A. degree. Getting through his college course, Mr. Grimmer entered the office of his father in the summer of 1877 and began the study of law. On October 23rd, 1880, he was admitted as an attorney, and in 1881 was sworn in a barrister of the supreme court. That year he moved back to St. Stephen and began the practice of law. Although no longer a resident of St. Andrews, there is no doubt that he had left his heart there, for on November 26th, 1884, he was married to Miss Bessie E. Gove, daughter of Collector Gove, of that port. Last March the people of St. Stephen showed their confidence in and respect for Mr. Grimmer by electing him to the honorable position of mayor of his native town.

Although only yet a very young man, Mr. Grimmer has held several important offices. In 1878, when he was only 20 years of age, he was appointed by the

FIRST CLASS TAILORING.

The Cause of Mr. McConkey's Success in Business.

Three years ago Mr. S. McConkey started the tailoring business in St. Stephen. He was then a comparative stranger on the border, having just arrived from Montreal. Today he is a prosperous business man and one of the best known in Charlotte county. Mr. McConkey attributes his success to the fact that he keeps on hand only the best class of goods, his stock including English, Scotch and Irish makes of cloths. He himself does the cutting for his establishment, and his assistants are all experts at their business. He has made a thorough study of his trade. In a conversation with the writer he said: "Although few people think so, tailoring is quite an art. The man who wishes to be a success at it has many things to learn. In the first place he must keep a first class stock of goods and be himself, or keep a cutter well qualified for his work. He has much to do after this. He wants to be able to know that a certain kind of goods that may look well on a tall man would be very much out of place on a stout gentleman. The tailor very often has to decide for his customers what kind of goods they want made up, whether they shall be light or dark in color, or light or heavy in material."

"Are the gentlemen of the border very 'dressey' people?"

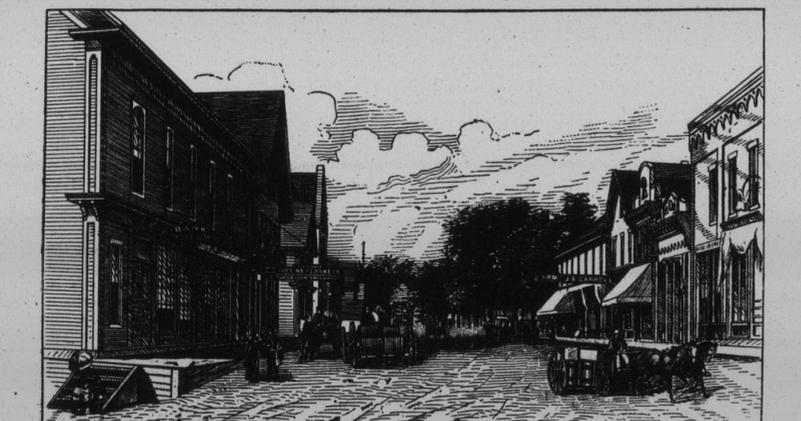
"As a rule my customers want the very best class of goods." Of course they desire them nicely made, but there are few if any in town who are, as you the term, extravagantly dressey."

KEEP IN GOOD HEALTH.

Mr. W. H. Clark's Long Experience as a Druggist.

Prominent among the drug stores on the border is the establishment of Mr. W. H. Clark, a gentleman who has had a long experience as a druggist. Mr. Clark began business on his own account upwards of 20 years ago, and for the greater portion of that time he has enjoyed a fine patronage. His store is on Water street, the location being a splendid one. His stock of pure drugs is very large, and he has also on hand all the leading patent medicines. It is claimed by patrons of this establishment that Mr. Clark keeps the best line of perfumery to be found in any establishment of the size of his in New Brunswick. He also makes a splendid display of fancy goods, toilet articles and hair brushes. He has a valuable assistant in the person of Miss L. A. Clark, the only lady chemist in this province, and, with one exception, the only lady in the Dominion who holds a certificate to compound drugs. Her diploma is from the St. John board of examiners.

Mr. Clark makes a specialty of carefully compounding physicians' prescriptions, and as these are only handled by experienced



WATER STREET, (From Depot.)

Just before leaving the border the writer visited the private stables of Mr. Clerk. It would require much space to describe them. Suffice to say that they are fitted up in a manner that would do credit to a New York horse fancier. Every modern improvement is to be noticed—everything that will in any way tend to the greater comfort of the horses. It will thus be seen that Mr. Clerk is a lover of horseflesh, as well as one of New Brunswick's ablest business men.



KING STREET, (Looking North.)

The field was pretty well occupied when I started in business, some of the firms being old and very well known. Notwithstanding all this, my success has been very satisfactory to myself. Every week brings us an increase in the number of our customers, and I have the great satisfaction of knowing that those who patronize us once nearly always come back again.

Had Faith in Prayers. A bright little 4-year old girl living on the west side, awakened by the terrific claps of thunder during the recent severe storm, shut her eyes to keep out the glare of the vivid lightning, and then cried out in terror: "My gracious! somebody hurry here quick and let me say my prayers." Then after a brief pause, as no one came, she fairly shrieked, "Hurry up; don't you hear?" I tell you I forgot to say 'em last night." The words reached the mother's ear, the prayer was said, and in perfect trust the child fell asleep almost immediately. The lesson of that night, however, has been such as to keep in remembrance the nightly duty of devotions before falling asleep.—Chicago Herald.

hands, they can be relied upon to contain just the required ingredients. All drugs are always listed when they enter the store, and are therefore always of the required strength. Mr. Clark is one of St. Stephen's best known citizens, and has always been identified with its best interests and its prosperity.

VAPOR AND BLUE. Domed with the azure of heaven, Floored with a pavement of pearl, Clothed all about with a brightness Soft as the eyes of a girl. Girt with a magical girdle, Rimmed with a vapor of rest— These are the inland waters. These are the lakes of the West. Voices of slumberous music, Spirits of mist and of flame, Moonlit memories left here By gods who long ago came, And, vanishing, left but an echo In echoes of moon-dim caves, Where, haze-wrapped, the August night slumbers, Or the wild heart of October raves. Here, where the jewels of nature Are set in the light of God's smile, Far from the world's wild throbbing, I will stay me and rest a while, And store in my heart old music, Melodies gathered and sung By the genius of love and of beauty When the heart of the world was young. —William Wiffrid Campbell, in Ontario.