

utilities are facing the total removal of government subsidies over the next few years. This creates an opportunity for Canadian companies that can provide technical and consulting services, possibly in partnership with Mexican engineering firms. The *CFE* has technical cooperation agreements with both Ontario Hydro and Hydro Québec, and Canadian expertise is well-respected in this sector.

TRANSMISSION

The objectives of the *Comisión Federal de Electricidad (CFE)*, Federal Electricity Commission, are to expand the electrical transmission system, as well as to reduce transmission losses. *Compañía de Luz y Fuerza del Centro (LyF)*, Central Light and Power Company, also has needs in both areas. This company is also seeking training for its staff. These activities will generate demands for both consulting services and the supply of transmission equipment, such as substations and towers. In addition to hardware, there is also a need for software and expertise for managing and controlling the network.

DISTRIBUTION

Distribution requirements include technology for the construction of underground distribution networks in urban centres. Good quality poles and accompanying hardware are also in demand, and light towers are needed in the major urban centres.