

CONTRACTOR DATA SHEET

NAME: BUFETE INDUSTRIAL
ADDRESS: MORAS 850 COL. DEL VALLE 03100 MEXICO, D.F.
TEL/FAX: (525) 658-4413 FAX 659-3555
CONTACT: ING JUAN ALBERTO ZEPEDA N. / V.P. INTERNATIONAL.
(SPEAKS ENGLISH).
OWNERSHIP: PRIV. (25% M.W. KELLOGG) **BROCHURE ON FILE:** YES
ANNUAL SALES: 800 MILLION USD PLUS **EMPLOYEES:** 20000 EMPLOY.
2200 ENG.

PRIME AREA OF EXPERTISE:

40% PEMEX, 25% C.F.E., MULTI DISCIPLINE, HEAVY
INDUSTRIAL ENGINEERING CONTRACTOR.

MAJOR AREA OF INTEREST IN JOINT VENTURE/ASSOCIATION:

MAJOR INTEREST IN CANADIAN MINING (B.C.COAL
PARTICULARLY). JOINT VENTURES FOR OVERSEAS PROJECTS.

GENERAL DESCRIPTION:

BUFETE IS THE THIRD LARGEST ENGINEERING CONSTRUCTION
COMPANY IN MEXICO. INTERNATIONAL INVOLVEMENT IN CHILE, ARGENTINA,
CUBA, MALAYSIA, RUSSIA, BULGARIA, SPAIN, SAUDI ARABIA AND RECENTLY
INVESTIGATING WORK IN CHINA. COMPLETED PROJECTS IN MOST LATIN
AMERICAN COUNTRIES. HAS ASSOCIATION WITH M.W. KELLOGG ON OVER SEAS
WORK.

COMMENTS:

HAS JOINT VENTURES WITH BECHTEL/PROTEXA (MONTERREY),
I.C.A., DUPONT ENGINEERS WORK IN BUFETE OFFICES, BUFETE DOES ALL OF
DUPONT'S WORK IN MEXICO.