

## TORONTO (CONT'D)

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Europe '92; NEXOS; Export Control List; CIDA Liaison.

Geographic responsibilities: European Community, Sweden, Norway, Finland, Switzerland, Austria, Iceland and Francophone Africa.

Counter trade/trading houses.

Geographic responsibilities: U.S.S.R., Poland, Hungary, Yugoslavia, Albania, Bulgaria, Romania, Czechoslovakia and East Germany.

Capital projects and secondary industries; sourcing/  
WIN EXPORT.

Geographic responsibilities: India, Pakistan, Bangladesh, Sri Lanka, Nepal, Iran; ASEAN - Thailand, Indonesia, Malaysia, Brunei and Singapore.

Advanced technology; technology acquisition; JV and Licensing.

Geographic responsibilities: Japan, Korea, Taiwan, Hong Kong, Australia, New Zealand, Philippines and People's Republic of China.

Consultants/service sector; International Financial Institutions; Export Financing and Capital Projects; EDC liaison; CIDA liaison.

Geographic responsibilities: Anglophone Africa; MIDDLE EAST - Kuwait, Saudi Arabia, Iraq, Yemen, Gulf States, Jordan, Syria, Lebanon, Israel and Turkey.

Program for Export Market Development (PEMD)

## WINNIPEG

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Overall ITC program management and administration, strategy, planning; economic intelligence; relations with province, other government departments, trade and industry associations, Chambers of Commerce, academic institutions, foreign representatives

Trade and investment promotion; informatics; electronics.

U.S.A.; defence programs; aerospace; industrial and agricultural equipment; NEBS and NEXUS programs.

Europe, Africa/Middle East; apparel; consulting services; trading houses; agricultural products and livestock; health care products; resource industries; chemicals; NEXOS programs.

Asia/Pacific, Latin America/Caribbean; consumer products; transportation industries; secondary industries not covered elsewhere; NEXOS program.

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