

PRESENTLY PURCHASE:

Frozen Fish: Haddock - IQF

Frozen Shellfish: None

PURCHASE FROM? Canada

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? San Antonio, Texas

COMMENTS?

"Suppliers must have experience or know the foodservice business. They must have an available supply. Fuddrucker's would like to buy cod, flounder, and haddock but because of the European situation, cannot get. We would like to buy from a Canadian supplier."

GALLETTI BROTHERS FOODS
WHOLESALE/DISTRIBUTOR
2900 Ayers Street
Los Angeles, California 90023

PHONE: 213-262-8222
FAX: 213-264-4541
TELEX: 674907 - Gallettis LSA
KEY CONTACT: Mr. Ciaramitaro (Goes by name "Joe Semi" -like semi truck)

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Over \$50,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, IQF, Shatter Pack; Flounder - Almost all pack types; Haddock - Almost all pack types; Ocean Catfish - Almost all pack types; Ocean Perch - Almost all pack types; Pollock - Almost all pack types; Salmon - Almost all pack types; Trout - Almost all pack types; Sole - Almost all pack types; Turbot - Almost all pack types

Frozen Shellfish: Mussels - Blocks; Sea Scallops - Blocks; Lobster Meat - Blocks; Snow Crab Clusters - Blocks; Snow Crab Cocktail Claws - Blocks; Snow Crab Meat - Blocks; Other Crab Products - Blocks

PURCHASE FROM? Australia, Japan, New Zealand mostly.

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

WAREHOUSE LOCATIONS? U.S. Growers Cold Storage - Los Angeles

COMMENTS?

"Canadian suppliers must have product of good quality with good weight control. 45 - 50 days payment. Bought 5-lb. pack from Canada. Had it sent back. 2 lbs. of it was water. If we buy 5 lbs. of fish, we want 5 lbs. of fish."