

REPT4D  
89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

6

POST :640-BOGOTA

011-OIL & GAS EQUIPMENT,SERVICES  
ECUADOR

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

LIBERTADOF GAZ PLANT.  
COULD WIN IF FINANCING AVAILABLE.

COMPUTER SOFTWARE.  
POTENTIAL SALE.

INCREASE CONTACTS WITH PRIVATE PETROLEUM INDUSTRY.  
GREATER AWARENESS OF CDN EXPERTISE.

REPORT ON OIL/GAS SECTOR ACTIVITY FOR NEXT 3 YEARS.  
PROVIDE "EARLY WARNING" INFORMATION.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 - Alberta Mission to Ecuador.  
- Preparation of Sectoral report on sales oppor-  
tunities.

- Five companies participated and were able to  
establish good contacts. Companies estimated  
that sales exceeding \$5mn could result.  
- Sectoral Report well underway.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----