

REPT4D
90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :348-KUWAIT

SECTOR :004-DEFENCE PROGRAMS,PRODUCTS,SERV
UNITED ARAB EMIRATES

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Attend Hitec 89
Identify specific opportunities and report in
timely manner
Follow up on selected projects

Post attended Hitec/ARMX which was useful exer-
cise to follow-up with key Cdn contacts & encour-
age new cos to pursue opportunities in Gulf.
MDA Radar opportunities. - F-18 flight simulator
for Kuwait Air Force was focus of our activities

QUARTER: 2 -----

QUARTER: 3 Identify specific opportunities and report in
timely manner.

Assisted Bristol Aerospace during recent Gulf
marketing tour. Bristol demonstrations likely to
take place in Oman later this year.

QUARTER: 4 Identify specific opportunities and report in
timely manner.

Assisting CMC in its defence telcom bids in
U.A.E., Bahrain and Kuwait