

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (863)

Summary for SUB-REGION: UNITED STATES WEST

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries							
	from Canada	13.8	0.0	30.0	0.0	9.06	3591 (Enquiries)
	from Territory	8.6	0.0	13.0	0.0	4.46	2434 (Enquiries)
B. Export Promotion Projects and Events		10.2	0.0	14.0	0.0	4.99	73 (Projects/Events)
C. Other Trade Development Activities		10.8	0.0	11.0	0.0	4.45	
D. Promotional Projects		8.0	0.0	11.5	0.0	4.01	97 (Fairs/Miss/Conf.)
E. Servicing Investment Development							
	from Canada	4.2	0.0	0.2	0.0	0.68	156 (Enquiries)
	from Territory	10.8	0.0	1.7	0.0	2.51	439 (Enquiries)
F. Service to Government							
	External Affairs	6.1	0.0	1.7	0.0	1.57	150 (Reports)
	OGDs, Provinces, ETC	5.4	0.0	2.3	0.0	1.56	195 (Contacts)
G. Administration							
	Program Management	12.4	0.0	5.7	0.0	3.67	
	Leave, Professional Dev.	6.5	0.0	8.6	0.0	3.10	
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Total TID Program		96.8	0.0	99.7	0.0	40.26	
H. Other Programs		3.5	0.0	0.2	0.0	0.74	

Canadian Business Visitors: 1214
Local Business Visitors: 3219

Trade Officers: 41

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS