

## PROGRAM RESULTS: ASIA & PACIFIC

### BUSINESS ACTIVITY

During the January - March 1993 period seventeen posts reported the following business activity:

- 88 EXPORT SALES WORTH \$262.28 MILLION
- 26 NEW BUYING CONNECTIONS / 39 AGENCY AGREEMENTS
- 9 NEW JOINT VENTURES
- 5 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$26.3 MILLION
- 4 CANADIAN INVESTMENTS IN TERRITORY WORTH \$0.5 MILLION
- 11 TECHNOLOGY TRANSFERS WORTH \$1.00 MILLION

### HIGHLIGHTS:

- \$ 75 million sale of Diesel Locomotives (Sydney)
- \$ 23 million sale of Air Traffic Control Radars (New Delhi)
- \$ 5 million sale of Pipeline Consulting Services (Islamabad)
- \$ 4 million investment in Canada to Manufacture Seat belts (Tokyo)
- \$ 3.5 million sale of Glycol Dehydration Units (Kuala Lumpur)
- \$ 1.2 million sale of Sawmill equipment (Tokyo)

KEY STATISTICS: for the seventeen posts reporting workload information

#### Missions Reporting To

		PST	PNC	PNJ
No. Trade Enquiries	Cdn	5578	1563	1815
	Local	6981	1241	3963
No. Investment Enquiries	Cdn	75	50	45
	Local	162	47	114
No. Business Visitors	Cdn Pr / Pub	1555 / 218	420 / 209	1375 / 179
	Local Pr / Pub	1739 / 261	451 / 371	3746 / 339