

ESTABLISHED
CAVENDISH
FARMS

CAVENDISH FARMS

10 Dawson Street
Moncton, New Brunswick
E1C 8N6

Tel.: (506) 382-6666

Telex: 014-2294

Chief Executive Officer:

Robert K. Irving

General Manager

Export Manager:

Gene Kayal

Export Business Manager

No. of employees: 750

Company founded: 1980

PRODUCTS:

Cavendish Farms is a frozen food processor specializing in French fried potatoes, potato products, green peas and other vegetable and fruit items. The company's products are available in retail, food service and bulk packs.

EXPORTING TO:

Australia, Bermuda, Caribbean, Europe, Far East, United States.



COBI FOODS INC.

Aliments Cobi Inc.

P.O. Box 1000

Port Williams, Nova Scotia

B0P 1P0

Tel.: (902) 542-5722

Telex: 019-32127

Chief Executive Officer:

Arnold Park

Executive Vice-President

Export Manager:

Lad Javorek

Director & General Manager - Export

No. of employees: 600 - 1,500 at peak season

Company founded: 1920

PRODUCTS:

Cobi Foods Inc. is one of Canada's largest integrated food processing companies operating in the areas of formulated products, canned and frozen fruits and vegetables, juices, drinks, jams and pickles. Plants are located in Nova Scotia, Prince Edward Island and Ontario. Cobi Foods Inc. is a newly created corporate name bringing together M.W. Graves, Stokely Van-Camp, Campbell and Burns, and Avon Foods. The company markets its products

across Canada and internationally under a variety of well known labels.

EXPORTING TO:

Bahrain, Belgium, Caribbean, Cyprus, Denmark, Finland, France, Hong Kong, Ireland, Italy, Japan, Liberia, Netherlands, Norway, St. Pierre and Miquelon, Saudi Arabia, Singapore, Sweden, Switzerland, United Kingdom, United States, West Germany, West Indies.

COLD SPRINGS FARM

A division of Beaty Farms Limited

P.O. Box 100

149 Brock Street

Thamesford, Ontario

N0M 2M0

Tel.: (519) 285-3940

Telex: 064-78585 LDN

Chief Executive Officer:

Harvey Beaty

President

Export Manager:

E. Earl Shea

Export Marketing Manager

Foreign affiliate:

Beaty Farms Inc.

Dunnelon, Florida

U.S.A.

No. of employees: 485

Company founded: 1949

PRODUCTS:

Poultry: turkey hatching, growing, processing. Turkey frozen whole birds and frozen turkey parts.

EXPORTING TO:

Africa, Bahamas, Barbados, Dominica, Grenada, Hong Kong, Japan, St. Vincent, United States.



COLONIAL COOKIES

Division of Beatrice International
(Canada) Ltd.

135 Otonabee Drive

Kitchener, Ontario

N2C 1L7

Tel.: (519) 893-6400

Chief Executive Officer:

W.R. Hay

Operations Manager

Export Manager:

R.E. Moody

No. of employees: 500

Company founded: 1967

PRODUCTS:

Colonial Cookies manufactures and sells

cookies (biscuits); iced wafers (sugar wafers); Colonial and Windsor brands.

EXPORTING TO:

Caribbean, United States.



COORSH DIVISION

Multifoods Inc.

4955 de Courtrai Avenue

Montreal, Quebec

H3W 1A6

Tel.: (514) 343-4186

Telex: 055-60558

Chief Executive Officer:

Craig K. Kyle

General Manager

Export Manager:

Ezreh Herscovitch

Export and Purchasing Manager

Foreign Affiliate:

International Multifoods

No. of employees: 190

Company founded: 1916

PRODUCTS:

Smoked meat, pastrami, corned beef, roast beef, salami, wieners, pepperoni, COORSH is the largest marinator of whole muscle beef meats in Canada, and is the Canadian leader in prepared corned beef, "smoked meat", pastrami, and roast beef products.

EXPORTING TO:

Barbados, Bermuda, United States.



CRUSH CANADA INC.

Floor 12A

2 St. Clair West

Toronto, Ontario

M4V 2Z9

Tel.: (416) 927-2121

Chief Executive Officer:

Harley Simpson

President

Export Manager:

Gord Meyer

Product Manager

No. of employees: 250

Company founded: 1876 Hires

1916 Crush

PRODUCTS:

Hires root beer extract for consumer use to produce their own root beer drink.

EXPORTING TO:

World markets.