

Survival Systems Secures Canada Export Award for Smaller Exporter Achievement

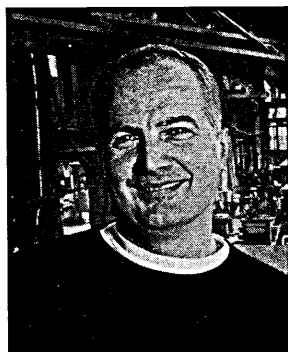
"We have become a leader in the worldwide safety training industry," says Albert Bohemier, President and CEO of Survival Systems of Dartmouth, Nova Scotia. "The safety training programs that we have designed, including the formulation and use of specialized simulators, are the result of dedicated R&D and ingenuity of our engineering team."

Survival Systems was founded in 1982 in response to a need for basic sea survival training for personnel working in the offshore oil industry. Survival Systems' line of training simulation devices now caters to marine, military, offshore and industrial sectors.

The training simulation systems are now successfully being used to train workers in more than 15 countries, spanning 5 continents. www.survivalsystemsgroup.com



Albert Bohemier



Pierre Paschini

ADF Group Builds A Reputation For Itself in Global Export Markets, Wins Job Creation Achievement Award

No building is too high, no roof too wide to scale for this Terrebonne, Quebec structural steel manufacturing company. Providing unique designs and added-value engineering services, ADF Group is an industry leader, helping customers finish projects ahead of time and ahead of budget.

"Most recently we completed a project for a hangar in Algeria where we modified their architects' original design that called for almost 5,600 tons of steel and we brought it down to 4,400," says Jean-Louis Leblanc, Executive Vice-President for International Business. "This translated into a savings of over \$5.4 million for the customer, something they don't take too lightly!"

Since 1996 the company has grown 10-fold and now employs over 1,500 Canadians. "With the recent contract wins we have achieved, we expect that number to grow to almost 2,000 in the next year," says Mr. Leblanc.

www.adfgroup.com

IDC Earns Prestigious Canada Export Award for Innovation and Technology Achievement

Over the past two years, International Datacasting Corporation (IDC) has leveraged its years of experience providing satellite solutions for traditional broadcasters into new products and services for the emerging Internet-driven broadband market by developing and implementing high-speed digital data solutions. With technology that knows no borders, Ottawa-based IDC has to its credit more than 27,000 installations in 35 countries.

"Satellites are very democratic," says Ron Clifton, President and CEO of IDC. "They cover everyone equally. This means that the technology tools we provide can meet a wide variety of needs in a diverse range of markets. For example, our award-winning SuperFlex system powers high-speed Internet connectivity from the US, and also delivers distance education content to rural schools across Latin America."

"In this industry we knew from the beginning we had to export to survive," says Clifton. "The support, networking, and liaison skills of our Canadian embassies and other trade organizations around the world have been invaluable to us in this growth process." www.intldata.ca



Ron Clifton

Med-Eng Systems Wins Canada Export Award for Lifetime Achievement

Spider boots, ballistic add-ons, active shields and trooper remote engagement systems may seem like a props check list for an upcoming episode of the X-files. But for Ottawa's Med-Eng Systems it's an inventory of their industry leading personal protection systems for crowd management, de-mining and explosives disposal. With trusted products used in over 120 countries and territories, and a 90 per cent hold on the world market for their specialized bomb disposal helmets and suits, law enforcement and military agencies turn to Med-Eng for solutions.

"One of our goals as a company, through various training that we plan to offer shortly, is to help prevent an escalation of violence and possible injuries in any crowd management situation," says Richard L'Abbé, President of Med-Eng Systems. "Through increased research we hope to be able to better assist our clients with training that will help defuse these situations, while at the same time providing protection for those who put themselves at risk." www.med-eng.com



Richard L'Abbé