

TOPICS FOR THE STATIONER - Continued

are perfect goods, but are odds and ends, and will be sold at very advantageous prices. They will retail from 10c. up. Pocket dairies are moving out rapidly. The value of these handy little books is being recognized by more and more people every year, and all classes of men, both business and professional, use them. A new shipment will be made this month.

The great demand which Buntin, Gillies & Co., of Hamilton, have had for their "Dimity" stationery proves that good goods, put up in the best style, are wanted.

This paper, which is now so popular, comes in three sizes in each of four colors, the paper being banded in quires, packed five quires in a box, the envelopes packed in hundreds. The taste displayed, and the care exercised in the putting up of this line have had much to do with its enormous sale.

Five new designs are being advertised in the well known Congress card. Only one of these, "Sitting Bull" is ready as yet, but the following designs, proofs of which were shown at the Pan-American Exhibition, will follow shortly, namely: "Napoleon," "Josephine," "George Washington," and "Martha Washington." Buntin, Gillies & Co., Hamilton, who carry a full range of these cards, are now taking orders, which will be filled as soon as the cards are on the market.

F. & E. W. Kelk make it a rule to clear out all Christmas goods during the months of November and December. It makes stock-taking very much easier and cleans up the warehouse ready for new goods, which is very necessary in the fancy goods business. To do this cut prices are the rule. Every year their stock has been cleared in this way. Their line of dolls is, they claim, the most complete in the city. Any customer looking for cheap goods will do well to call and see this firm.

"Gathered From My Garden" is a little book of poems by a young lady who signs herself "Thornapple." It is published by The Thorold Post, neatly printed, and bound in heavy paper. Though, as the preface says, many of the poems were written when the author was in her early 'teens, and they are capable of improvement, some of the later ones show poetic ability and talent, particularly one or two of a religious nature. Apart from other things, the booklet will be appreciated as the first efforts of an author who might, perhaps, make a name for herself.

WESTERN BOOK AND STATIONERY NOTES.

[From Our Own Correspondent.]

WINNIPEG, November 1, 1901.

GOODS for Christmas trade are only just beginning to move. There has been practically a delay of a month owing to the bad weather. Now the wholesale stationery houses are extremely busy getting out orders.

The Consolidated Stationery Co. show a very full line of seasonable goods in toys, fancy articles, leather goods, smokers' supplies, and last, but not least, booklets and books. Chatting with a member of the firm, your correspondent learned that the classes of books called for by the out-of-town trade showed a decided improvement from year to year, both in the literary character of the books and in the quality of the binding.

BOOK SALES.

Clark Bros. report an excellent book trade throughout the season. This house have found an especially good sale of small editions of standard authors, in both plain and fancy bindings, as well as a marked increase in the demand for good library editions.

Speaking of the demand for new fiction, in both paper and cloth, Mr. Clark said: "We have had a good demand for 'Eben Holden' in spite of the time it has been out, whereas the call for 'Dri and I' is already falling off. 'The Crisis' has had an immense sale. 'The Eternal City' and 'Kim' are going well, but the books we order regularly month after month and that sell right along are 'Sky Pilot' and 'Black Rock,' and already we have booked orders for hundreds of copies of 'The Man from Glengarry.' I do not recollect having had as many orders for any book in advance of its issue."

This house carry 225 varieties of dolls, little and big, dressed and undressed, white and black. In dressed dolls, the noticeable feature is the big hat.

In toys, there has been an increased demand for metal toys of a substantial character, and all classes of mechanical toys.

CHRISTMAS CARDS.

The old style of card seems to have died out, but the booklet seems more popular than ever. One of the prettiest this year is

a small-sized booklet with embossed cover, something in the cameo style, tied with tartan ribbon and with a spray of heather-bloom in the inside. Another popular style have imitation wood backs with tasteful monograms in gold and white.

RETAIL TRADE.

A point of interest at C. H. Black's the past month has been the art exhibit of water color paintings by G. Brunech, A.R.C.A. The exhibit is a delightful one, and there have been many visitors and a good many purchasers. The scenes are principally from Norway and Iceland, the frozen north, and even to the unlearned in art the wonderful blending of light and shade in sky, ice and sea, the gorgeous colorings contrasted with dull, cold, winter seas is a revelation of the power of the artist's brush.

The retail houses all report good business for the season. E. C. H.

BEST SELLING MUSIC.

The Anglo-Canadian Music Publishers' Association, Limited, report the following as their best selling music:

1. "Nell Gwyn" waltz, by Bucalossi.
2. "Nuages Roses" valse, by Berger.
3. "The Shoo-gy-Shoo" song, by Ambrose.
4. "A Song of the Morning" song, by Goodeve.
5. "Peace on Earth" Christmas song, by Lane.
6. "Morning Glory" song, by Mascheroni.

The Canadian American Music Company, Limited, report these to sell best:

1. "We're All Good Fellows" song, by Witmark.
2. "My Sambo" song, by Witmark.
3. "It Seems Like Yesterday" song, by Witmark.
4. "Somehow It Made Him Think of Home" comic song, by Witmark.
5. "Dawn of the Century" march and two-step, by Paull.
6. { "Creole Belles" march and two-step, by Lampe.
"Nancy ma Yellow Rose" song, by Geibel.

"The Chaperones" is now the popular opera, and its music is selling rapidly. The four above songs by Witmark, which are from it, are perhaps the best liked.

Two music books that might be handled profitably are "Advice to Singers," a book full of useful points for both students and teachers; and "Musical Groundwork," a general survey of musical knowledge, both by Frederick J. Crowest.