

HERE AND THERE AMONG THE JOBBERS

Personal information for the guidance of buyers of stationery and fancy goods, especially procured by
"The Monthly Visitor"

AMONG the new goods now in stock at Warwick Bros. & Rutter, Limited, may be mentioned a mucilage pot, the "Ideal," with nickel top, to retail at 25c., board clips with nickel clamps, note, letter and foolscap sizes to retail at 25 and 35c., the Weber noiseless and dustless erasers, which are said never to wear out, and the Perfection erasers, the Queen board office file, similar to the Shannon file with arch, index and cover, to retail at 50c. An extensive selection of new glasses in stock.

The Copp, Clark Co., Limited, are hard at work keeping up with the demand for scribblers and exercise books. Besides their regular lines, such as Dominion, Britannia, Birchbark and Mapleleaf, they are bringing out a number of new effects. Hawthorn, Hollyhock, North Star, Moss Rose, and Long Service, are all appropriately designed in fancy colors. MSS. is a plain effect; Carbon a white effect on carbon paper, and Scotch Grey a mottled effect on Scotch grey paper.

A few years ago there was only a very small demand for Duplex or opaque envelopes. It has been growing rapidly since then, however, and W. J. Gage & Co. report an ever increasing sale for them. They have just added to their envelope list two new numbers of Duplex in a medium and heavy weight, which excel in value anything they have manufactured as yet.

Amongst the new lines on the sample-counter at the Brown Bros., Limited, are some lines of inkstands which should receive the attention of buyers of stationery. They are made of solid oak and are of golden antique, and wax finish. The ink holders are of solid cut glass, the pin tray and pen brush holder of black composition, and the handles of solid brass. The stands are made in various sizes.

Warwick Bros. & Rutter, Limited, have been doing up-visiting cards in a neat way lately. The cards are enclosed in a green leatherette box, stamped in gold, and inside the cover they have printed the name of the dealer to whom the cards have been consigned. They follow this plan of printing dealers' names on goods in many cases, much to the satisfaction of retailers.

At present The Copp, Clark Co., Limited, are giving a good deal of attention to papeteries. Among the new lines to be ready for Fall trade are Yuletide and Norwood, two very tasty designs. The first, of course, has a Christmas effect, and the second is patterned after the style of Beaumaris, one of the company's other papeteries.

A popular-priced box calendar of grained oak design is being offered by the Brown Bros., Limited.

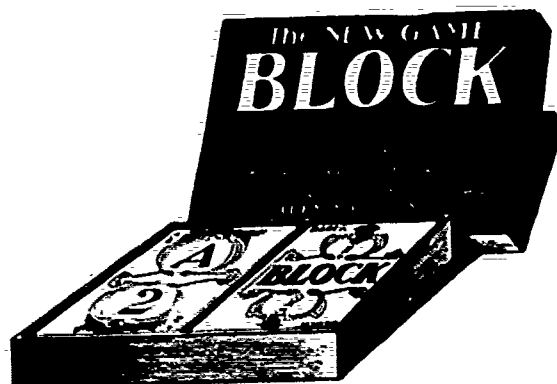
The Victorian carbon paper which Warwick Bros. & Rutter, Limited, show, packed in attractive boxes, is a

high grade paper at a medium price. There are a dozen sheets enclosed in each oiled safety envelope, and the colors are blue, black and purple.

In writing pads The Copp, Clark Co., Limited, are centering their attention on Onion Skin and Fine Linen Lawn pads. I was shown samples of both of these. Onion Skin is put up in 8vo. and 11o sizes. Fine Linen Lawn is put up in Salisbury size with the flyleaf as a feature. Both pads have ornamental covers.

A new scribbler design that promises to be very popular this season is the "Air Ship," a line gotten out by Buntin, Gilhes & Co., Limited. They report the sale of this one line as being exceedingly large.

"Block" is the latest game. It is a bright, fascinating game of extraordinary merit, and requiring skill in



playing. It is carried in stock by W. J. Gage & Co., in two styles. The plain retails at 50c., and the club edition at 75c. The trade should be prepared for the demand, as it will be largely advertised.

A carload of Arnold's inks is just to hand at the warehouse of Warwick Bros. & Rutter, Limited, Toronto. The shipment includes writing, copying and ledger red inks in four sizes. The corks are made on a new plan, ensuring an airtight covering and easy emptying. A novelty is the traveler's fountain pen filler, which is ink bottle and glass-filler combined, encased in a yellow wooden box, fitted with a tight-fitting cover.

Office diaries for 1906 are now being stocked at the warehouse of The Copp, Clark Co., Limited, as fast as they come from the factory.

W. J. Gage & Co., Toronto, have added another line to their Holland linen series of stationery, viz., two sizes of ladies' tablets, No. 321 octavo size, and No. 323 Oxford size. Both of these are made with the sheet opened out flat, which permits them to be written on in