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found that in the United States the organizations fall into three classes: First, where the growers simply pack and sell to local jobbers, second, where the growers pack and sell f.o.b. cars, thus retaining control of the fruit until shipped. In the third class the growers' organization have selling agencies or brokers to which they consign fruit, or else through auctions upon arrival. In either course, the fruit is generally disposed of to jobbers. There seems little evidence of direct selling to retailers as it is shown that this would demand a great credit system. No serious effort has been made to eliminate the jobber.

The one note of doubt was sounded by the peach growers across the line, who failed to make money this year, even with the shortage in peaches. Thousands of trees are being removed in the peach belts to the south."

**Eastern Annapolis Valley**

Ernie Buchanan

The weather continues mild and damp, although we had a few days' sleighing in the beginning of December. Mayflowers were gathered as late as December ninth.

The potato crop is very short owing to alternate rains and frosts during the prolonged harvest. For the past few years several apple growers have found it more profitable to buy potatoes for home use than to grow them; now they are finding it a difficult matter to buy them as many of the little growers have only enough for themselves or are holding them for better prices. The present market price is one dollar and sixty cents a barrel at the warehouse. Nova Scotia supplies much of the seed of special varieties of potatoes to Bermuda farmers, who grow three crops a year for American markets. This year they have been disappointed as many barrels of their seed have been frozen in Nova Scotia, and prices have gone up.

Reports from Old Country markets are discouraging, but the low prices may be a blessing in disguise, emphasizing the fact that we need cold storage, and that it neither pays to grow or to ship number three apples. In London the number threes and spotted special twos will not make enough to pay shipping expenses, not counting the trouble and toil of growing them.

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