

THE GROCERY TRADE.

SHREWD ADVERTISING.

J. B. Duke, leader of the United States combination, who is at present in Liverpool, is reported to have said, "It would be a mistake for the British trade within the next four years or less a million sterling in the attempt to change the trade accepted by the foremost British manufacturers, who are mustering their forces as well as possible." The powerful Yankees have evidently planned to get a lot of free advertising, and the British newspapers, which are the only factors have evidently fallen whole-sale into the trap. The common reason in Great Britain for the introduction of United States tobacco manufactures, culminating with a combination of British manufacturers to resist the invasion, has thoroughly advertised the matter, and every smoker in the United Kingdom will be sure to buy at least a sample package of the imported goods just to try them.

GROCERY TRADE NOTES.

Potatoes declined 5¢ per bushel at Minneapolis last week.

Package coffees advanced 4¢ per cask in the Northwestern States last week.

Jersey sweet potatoes developed a slight easier tone at Minneapolis last week.

New pack California seeded raisins have opened this season 2¢ per bushel than last year.

The first direct steamer to Canada with Mediterranean fruit was expected at Montreal on Wednesday of this week, which is a month earlier than last year.

Produce of St. Paul butchers and packers have been fined for infringement of the recently passed pure food law. The adulteration, which they were guilty was in sausages. The fines amounted to over \$400. It is understood that the United States will in other cases of the same nature on hand in other cities of that state and in other pure food law will be rigidly enforced.

The United States consul at Malaga in his report to the government at Washington says that from reliable sources he learns that this year's Turkish raisins will be about 100,000 cwt. of Sultana, and about 107,000 cwt. of Elmes. Regarding the amount of raisins he estimates it at about 650,000 cwt. against 600,000 cwt. for 1900. The following is the estimate of the crop for this year: Sultana, 140,000 cwt.; Elmes, 107,000; Dania, 650,000; Malaga, 250,000; total, 1,447,000.

The price situation on 2, 3 and 5 Crown California raisins remains unchanged this week, says the Minnesota Commercial Bulletin, and the intricate trade war among association growers and packers continues with out abatement. Nevertheless there is a somewhat firmer feeling in the raisin market among growers, owing to the conditions affecting the crop. Recent rains in some districts have caused some multiple damage to grapes and it is reported that this may considerably reduce the total of the California crop, although the extent of the damage is not yet fully noted.

The firmer feeling in the tea market lately a week ago has been fully maintained. Says the Montreal Herald, and cable advices from Japan report that market strong at the advance, which shows from London a rise of 1¢ to 2¢ per lb. in the price of Ceylon teas. There has been a good demand here from buyers for Japan, and a number of sales of 100 packages of tea have taken place at 17 and 17½¢ and one lot of 250 was placed on local account at 17¢. There has been an inquiry, but no sale, for a small offering on spot of some grades the volume of business has been checked.

THE DRY GOODS TRADE.

NEW CANADIAN SHIRT AND CO.

The Gault Brothers Company, Limited are erecting a factory in Montreal for the manufacture of shirts and hosiery, and all kinds of such as ladies' cotton blouses, silk waives, etc. It is expected that the factory will be in full commercial operation about the middle of next month.

The building, which is of brick on a stone foundation, consists of the main

building and a wing, the former 145 feet long and 60 feet wide, and the latter 50 feet long, each having five eaveys and basement.

In the basement of the main building will be the entry and shipping rooms, as well as two or three horse stalls. The boiler room will be used for heating the building, and the hot water for the washroom of the laundry will be taken from the wing. On the ground floor will be located the offices, sample rooms and storerooms. The power will be the shirt operating room where 250 machines will be in operation. The shaft, through the laundry, will be on the third floor. With the laundry, starch and dry rooms in the wing. On the fourth floor there will be 200 machines for the manufacture of collars, cuffs, cotton blouses, silk waives and ladies' white wear with the laundry, ironing room in the wing. The fifth floor is to be reserved for the manufacture of neckwear, the wing to be used as a cutting room and stock room.

This firm already does a very large business in these lines, but with the completion of their factory, which will be equipped with the latest appliances and will be under the personal supervision and thoroughly profit working, it is to be expected that a much larger business will be done. The "evening" brand of goods become a well known brand known throughout Canada than at present.

DRY GOODS TRADE NOTES.

The cooler weather has stimulated the demand for flannels and for blankets. There has been a good demand for these lines and prices are generally firm. The demand for the best quality of Canadian-made blankets is particularly strong, and the joint of the activity in the demand and manufacture in which the mills are crowded with orders.

The statement was made recently by the principal of one of the leading white goods houses in the United States that they were not in the least apprehensive about the balance of the 1902 season, but were a little anxious as to how they were going to dispose of the surplus of the orders they had so far taken. This is a fair representation of the general condition of the mills in white goods, both plain and fancy.

Improvement in demand has forced advances of 4¢ to 1¢ in hard yards of white goods, and the market has with somewhat increased freedom but buyers are too well aware of the large supply of goods to generally pay much less to pay material advances. Efforts of dealers who are anxious to get rid of their surplus inventories have been unavailing except on a few counts that are in rather full supply. Medium count yards, or 14's to 30's, have been in best demand and advanced most.

Jackets are made after the Norfolk style, with very cutaway collars. They are tight-fitting reaching just to the waist line, and pointed slightly below the waist. The collar is one which a stitched plait in graduated width extends to the waist in the back, which is in the back of the stitched plait, one or either side. They are pointed once in the back, with five yards of the collar, which is pointed opening at the throat. The turnover collar is of velvet, and the collar of the jacket is of the same. It is very likely of mixed goods, brown or blue, and with a plain skirt flaring slightly at the bottom. The jacket is buttoned simply with bone buttons. — N. Y. Times.

THE LUMBER TRADE.

NEWFOUNDLAND LUMBER.

A prominent Scotch lumberman, says the Canadian Lumberman, operating in Sweden for 20 years past, having exhausted the forest reserves there, has removed to Newfoundland where he has secured 800 acres of virgin forest, and is about to cut 80,000,000 feet of lumber every year.

Sweden and other European countries, where the extinction of the lumbering business is within measurable distance, the most drastic economies have to be practiced in order to make lumbering pay. The saws and the thinnest razor steel, and

the heavy cut made by the thick saws used on this side of the Atlantic cause a loss of 10 to 15 per cent to our methods a "slaughter of wood." The thinness of the cut with them frequently enables the getting of an extra board or two out of a large log. The slabs and end pieces are all used and no waste, no waste, and it is the intention to apply this rule as much as possible. In the foundry, pieces of boards as small as 2x4x6 inches are to be used.

There are large tracts of pine here and spruce, fir and spruce and fir suitable for pulp making, and several United States concerns are seeking pulp companies in the Atlantic.

WORLD'S TIMBER RESOURCES.

A review of the timber resources of the British empire, from London, gives the following summary of conditions: The United Kingdom, Australasia and South Africa are importing countries and the other colonies are exporters. Except Canada, they export hardwoods chiefly, whereas their imports are soft woods in greater quantity and value. The value of the timber exports from the Dominion is about £4,000,000. The greatest future for Canada's export lies in the value for pulp, inasmuch as it is the one tree which is almost universal in the Dominion. In the Dominion yet explored. Taking the demand for spruce for pulp making at the present time, it is estimated that the timber in the Dominion will be sufficient for about fifty years' consumption and the demand for fair character will renew themselves about every thirty years, though it is certain that the demand for increase enormously long before any such period shall have elapsed. The United Kingdom is now drawing heavily on Australasia for timber, but with the exception of Tasmania kauri it is hardwood. Certain portions of South America have moderate quantities of timber, but there are no great forests of wood, and the country is covered with forests, but at best can supply only its own wants. The United Kingdom so far as natural timber is concerned, before half a century shall have expired, will have drawn upon the reserves of the Dominion, and is likely to rise to almost prohibitive figures. In view of these facts it is urged that an empire-wide scheme of forest preservation and tree-culture should be set on foot.

LUMBER TRADE NOTES.

This year's cut of pine lumber in the state of Minnesota beats all previous records. The output being estimated at 650,000,000 feet.

Reports from the south indicate an improvement in the hardwood lumber situation. The demand to the good demand from factories. Plain red and white oak is scarce and basswood and poplar are none too plentiful. No changes in prices have been recorded lately.

It is estimated by the superintendent of forest rangers of the province of Quebec that the spruce forests of the province aggregate 144,353,000 acres and that the annual production is 8,107,500 acres annually, so that if no increase in the consumption took place it would take 17 years to exhaust the supply. As the spruce forest renews itself in from fifteen to twenty years, it is due to the fact that there is enough timber in Quebec to supply any probable demand practically forever.

Hardware Trade Notes.

The movement of iron and steel in United States is being hampered by want of railway cars.

The Internal Revenue department has issued a bulletin No. 26 giving the results of the tests made of white leads. The department gathered 90 samples of which 81 were sold as pure the balance which were without guarantee, were of course adulterated. Of the 81 sold as pure, 25 were found to be adulterated.

Implement Trade Notes.

One hundred and fifty-six mowers and 100 reapers were sold in Edmonton and Strathcona during the past season.

W. E. H. Massey, one of the members of the Massey-Harris Company, was reported on Wednesday to be seriously ill at Toronto with very little hope of his recovery.

R. McKenzie, manager for the McLaughlin Carriage Co., Winnipeg, who is south of the city on a business trip. He will visit Springfield, Ohio, and then go on to Oshawa, Ontario, where the factory of the McLaughlin Carriage Co. is located. He will also visit Markham, Ont., where the Smith-Walker Co. factory is located, whose goods Mr. McKenzie handles in Winnipeg.

Drainage Trade Notes.

At Brooklyn last Thursday sales of cheese were made at 9½ to 10¢. The previous week the market was 10¢ to 10½¢ of 4¢ is claimed; the market does not warrant those prices.

Suit Brels. Dairying Co. vs. Barry came up for trial in Winnipeg this week and judgment was given for defendant with costs. It is claimed in agreement, the male between plaintiff and defendant that the butter made by Brels. Dairying Co. in shipment of 12,000 pounds to Winnipeg was refused on the claim that the butter was adulterated. The suit was sold at a loss to plaintiff of suit.

Live Stock Trade Notes.

In regard to the export horse trade, the "Chicago Drivers' Journal" says: "The volume of exports has been in a low ebb of the year, notwithstanding the foreign representatives were recently reinforced by the arrival of Glasgow, Scotland, and P. Laminé, Antwerp, Belgium who arrived with orders for light horses for exportation. As many have practically ceased through the operation of the new tariff schedule, the volume of exports has been in a low ebb of the year, notwithstanding the foreign representatives were recently reinforced by the arrival of Glasgow, Scotland, and P. Laminé, Antwerp, Belgium who arrived with orders for light horses for exportation. As many have practically ceased through the operation of the new tariff schedule, the volume of exports has been in a low ebb of the year, notwithstanding the foreign representatives were recently reinforced by the arrival of Glasgow, Scotland, and P. Laminé, Antwerp, Belgium who arrived with orders for light horses for exportation. 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