

The Pen as a Gift

For the Members of Your Family or a Circle of Friends

On every gift occasion, from the dawn of the year to its close, there is nothing more appropriate than a useful fountain pen. Flowers, books and ornaments of charm all have their time and place, but the fountain pen is the one article among the staples of the world that is favored both by the giver, and the one who receives. Other gifts have their limitations, but the fountain pen is always appropriate, regardless of the age or sex of the receiver or the meaning and purpose of the gift. It is the universal present, and its value is increased when the donor selects a

Waterman's Ideal Fountain Pen

For in that name lies all that the mind conceives of what a pen should be. For over a quarter of a century it has held the place of honour.

Waterman's Ideals are further acceptable as gifts owing to their diversity of styles and sizes, which make them always appropriate.

For College Students, Lodge Members or Fraternal Orders the Emblematic Mountings are exceptionally apropos.

Handsome Writing Sets are without doubt, the finest gifts that can be suggested for Christmas.

For the Business Man, in his every branch, there is a special pen for various purposes, and for his stenographer, bookkeeper and clerk; so on with

The Professional Man,

The School Child and each and every one.

And last, but not least, The Woman at home, or in business, is the most enthusiastic of all in the possession of a clean and satisfactory pen, as is Waterman's Ideal Fountain Pen.

Waterman's Ideals are guaranteed by your dealer and ourselves, to be perfect in manufacture, and give complete satisfaction

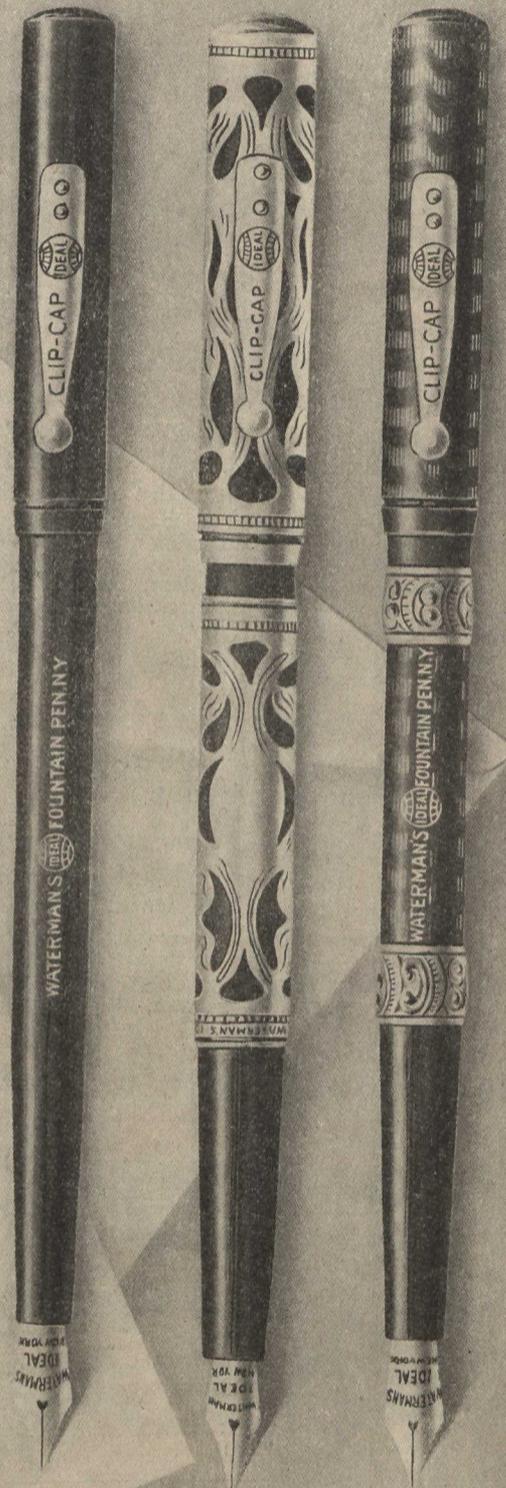
From All Dealers

(Send for attractively illustrated booklet.)

Ask for
**WATERMAN'S
IDEAL
INK**



Waterman's Ideal Fountain Pen



PLAIN		FILIGREE BLACK		CHASED BANDS	
No 12	\$ 2.50	No 412	\$ 5.00	No 12 GM	\$ 3.50
No 13	3.50	No 414	7.00	No 13 GM	4.50
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No 15	5.00	No 416	9.50	No 15 GM	6.00
No 16	6.00	No 417	11.00	No 16 GM	7.00
No 17	7.00	No 418	12.00		
No 18	8.00				

Clip-Cap (as illustrated) Extra
 GERMAN SILVER..... 25
 STERLING SILVER..... 50
 ROLLED GOLD..... 1.00
 SOLID GOLD..... 2.00



Waterman Company, Limited

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